

Security Equipment Co., Inc.

105 Market St., McMinnville, Tennessee 37110, Certificate # 0001

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July 31, 2012

Sally Oglesby
Crossville City Hall
99 Municipal Ave.
Crossville, TN 38555

RE: Area of Refuge System for New City Hall

Dear Sally,

We propose to furnish and install the new Area of Refuge System for the New City Hall. This system will replace the existing system providing two-way telephone communication according to current code.

The system will have emergency communication stations at four locations in the stairwells. The emergency communication stations will call the 911 center within thirty-seconds after activation. Communication with rescue personnel and the master station located in the lobby will be initiated.

The cost to furnish and install the new Area of Refuge System would be \$5,900.00. This includes a discount of \$500.00 since the locks are already provided under the general contractor for the previously quoted Access Control System.

We have not included any of the signs. I understand Upland is preparing the sign package.

I have included literature on the new Area of Refuge System.

We appreciate the opportunity to submit this proposal. Please give me a call with any questions.

Sincerely,

SECURITY EQUIPMENT CO., INC.

Ricky Smedley
Division Manager