

# Ford of Murfreesboro

John Hamby  
 1550 NW Broad St.  
 Murfreesboro, TN 37129

# SALES QUOTATION

STATE CONTRACT- 000056446

TO: CROSSVILLE

2019 FORD EXPLORER XLT 4WD  
 OXFORD WHITE

F.O.B.  
 TERMS  
 DELIVERY  
 NUMBER

Thank you for your inquiry dated: December 10, 2018  
 We are pleased to quote you the following:

ITEM	QUANTITY	DESCRIPTION	UNIT PRICE	DELIVERY DATE
1	1	2019 FORD EXPLORER XLT 4WD	\$30,893.00	TBD
2		3.5 LITER V-6 W/ 6 SPEED TRANSMISSION		
3		EXTERIOR - OXFORD WHITE		
4		INTERIOR - CHARCOAL BLACK		
5		OPTIONS LISTED ON WINDOW STICKER		
6				
7				
8				
9				
10				
11				
12				
		TOTAL	\$30,893.00	

We will be happy to supply any further information you may need and trust that you call on us to fill your order, which will receive our prompt and careful attention.

*John Hamby*  
 \_\_\_\_\_  
 PER

December 10, 2018  
 \_\_\_\_\_  
 DATE



**Ford of Murfreesboro**  
 1550 N.W. Broad St., Murfreesboro, Tennessee, 371291709  
 Office: 888-505-4898  
 Fax: 6158939730

**2019 Explorer, Sport Utility**  
 4dr 4x4 XLT(K8D)  
 Price Level: 915

**Major Equipment**

- (Based on selected options, shown at right)
- 3.5L V-6 DOHC w/SMP1 290hp
  - 6 speed automatic w/OD
  - \* 4-wheel ABS
  - \* Terrain Management System
  - \* Battery with run down protection
  - \* Air conditioning
  - \* SiriusXM AM/FM/Satellite with seek-scan, auxiliary audio input, external memory control, internet radio
  - \* Daytime running
  - \* Rear child safety locks
  - \* Variable intermittent speed-sensitive wipers
  - \* Dual front airbags
  - \* Airbag occupancy sensor
  - \* Rear window defroster
  - \* Message Center
  - \* Reclining front bucket seats
  - \* 50-50 foldingsplit-bench
  - \* No Boundaries Roof Rack

Exterior:Oxford White  
 Interior:Ebony Black

- \* Brake assistance
- \* P 245/60R18 BSW AS H-rated tires
- \* Advance Trac w/Roll Stability Control
- \* Tinted glass
- \* Bluetooth streaming audio
- \* LED brakelights
- \* Dual power remote heated mirrors
- \* 18 x 7.5 aluminum wheels
- \* Driver and front passenger seat mounted side airbags
- \* SecurILock immobilizer
- \* Tachometer
- \* Underseat ducts
- \* 60-40 folding 2nd row split-bench
- \* Audio control on steering wheel

**Fuel Economy**

**City**  
16 mpg



**Hwy**  
22 mpg

**Selected Options**

	MSRP
STANDARD VEHICLE PRICE	\$36,550.00
Equipment Group 200A	N/C
Engine: 3.5L TI-VCT V6 (FFV)	Included
Transmission: 6-Speed SelectShift Automatic	Included
3.65 Non-Limited Slip Axle Ratio	Included
GVWR: 6,160 lbs	Included
Tires: P245/60R18 AS BSW	Included
Wheels: 18" 5-Split-Spoke Sparke Silver-Painted	Included
Unique Cloth Bucket Seats	Included
Monotone Paint Application	STD
113" Wheelbase	STD
Radio: AM/FM Stereo	Included
SYNC Communication & Entertainment System	Included
Oxford White	N/C
Ebony Black	N/C

SUBTOTAL	\$36,550.00
Destination Charge	\$995.00

**TOTAL \$37,545.00**

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.