

CITY OF CROSSVILLE
REQUEST FOR PROPOSAL

THIS IS NOT AN ORDER

IMPORTANT: Read Instructions Carefully

RETURN QUOTATION TO:

City of Crossville

CRO #1646 VoIP Services/Phones Date Issued: 11/22/2024

ATTN City Clerk/BIDS

For more information, call: To be opened date/hour:

392 N Main St

Lee Lawson, 931-484-5123

12/17/2024, 2 p.m. CST

Crossville TN 38555

or email lee.lawson@crossvilletn.gov

NOTICE TO BIDDER:

THIS IS NOT AN ORDER. Please enter unit prices, extensions, and amount for items listed herein specified. Be sure the specifications are followed. If you are unable to supply any of the items, please quote on the nearest substitute either on this form, or attach a letter containing such description and it will be considered as part of your quotation. Prices quoted must include all delivery charges to points of delivery indicated hereon. **We reserve the right to accept or reject any or all bids.**

Bidder's Name

Danmark Technologies

Bidder's Address

200 James Mackey Dr

Rogersville AL 35652

Bidder's Email

lisa@danmarktech.com

For further information, contact Lee Lawson

or email: lee.lawson@crossvilletn.gov

Please see information attached for specifications.

PLEASE SEE NEXT PAGE FOR INSTRUCTIONS

IMPORTANT INSTRUCTIONS TO BIDDERS

Page 2 of 2

1. Each Request for Quote should be in a SEPARATE SEALED ENVELOPE and have typed/noted on the envelope the **PROJECT NUMBER, ITEM, OPENING DATE, and TIME.**
2. All submissions must be sealed and properly marked as indicated in this packet. No electronic submissions will be accepted.
3. Specifications used in this request for proposal are intended to be open and non-restrictive. Reference to brand names, catalogs, etc., is to establish minimum standards of quality and does not preclude BUYER's consideration of proposals on comparable quality. All bidders state brand name and catalog number of product proposed.
4. All prices quoted should be on a delivered prepaid basis to the F.O.B. destination shown in the shipping instructions.
5. Insert time discount terms, in any, in space provided. Discounts are computed from date of delivery at destination or date of receipt of properly executed vendor's invoice at agency indicated above, whichever is later.
6. The City of Crossville, a municipality, is exempt from sales tax with respect to materials that it purchases for municipal projects; however, the contractor who installs, applies, or otherwise uses such materials, is liable for the use tax of those materials.
7. Unless otherwise indicated, quotations should be submitted on this form indicating unit price, total extension of each item, and grand total of quotation. In case of error in the extension prices, the unit price will govern.

This offer is for 60 calendar days
from the date the bid is opened.

NOTICE: PROPOSALS WILL BE REJECTED
UNLESS SIGNED IN INK

SIGNED BY: Lisa Word

Print Name: Lisa Word

Firm: Danmark Technologies

Address: 200 James Mackey Dr.

City: Rogersville

State: AL ZIP: 35652

Date: 12-11-24 Phone: 256-766-1580

EMAIL: lisa@danmarktech.com

In submitting this bid, it is expressly agreed that upon proper acceptance by the City of Crossville of any or all items proposed, a contract shall thereby be created with respect to the items accepted.

PUBLIC NOTICE

TITLE VI OF THE 1964 CIVIL RIGHTS ACT

“No person in the United States shall, on the ground of race, color or national origin, be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any program or activity receiving federal financial assistance.”

The City of Crossville provides benefits and services such as police protection, fire protection, water service, sewer service, sanitation service, infrastructure needs, and other related municipal services. The City also provides funds to certain non-profit organizations.

Anyone who believes that an agency or local government receiving the federal funding mentioned above has discriminated against someone on the basis of race, color or national origin has a right to file a complaint within 180 days of the alleged discrimination.

Leah Crockett
Title VI Coordinator

Please sign and return to the City of Crossville verifying that your company is in compliance with the above Title VI, 1964 Civil Rights Act.

Authorized Signature

Lisa Word

Danmark Technologies

Company

Print Name

Lisa Word

Please return to: City of Crossville
392 N. Main Street

Crossville, TN 38555

IRAN DIVESTMENT ACT

In compliance with the Iran Divestment Act (State of Tennessee 2016, Public Chapter No. 817), which became effective on July 1, 2016, certification is required of all bidders on contracts over \$1,000.

By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party hereto certifies as to its own organization, under penalty of perjury, that to the best of its knowledge and belief that each bidder is not on the list created pursuant to T.C.A. § 12-12-106.

I affirm, under the penalties of perjury, this statement to be true and correct.

12-11-24
Date

Lisa Word
Signature of Bidder

Danmark Technologies
Company

A bid shall not be considered for award nor shall any award be made where the foregoing certification has not been complied with; provided, however, that if in any case the bidder cannot make the foregoing certification, the bidder shall so state and shall furnish with the bid a signed statement which sets forth in detail the reasons therefor. The City of Crossville may award a bid to a bidder who cannot make the certification, on a case-by-case basis, if:

- (1) The investment activities in Iran were made before July 1, 2016, the investment activities in Iran have not been expanded or renewed on or after July 1, 2016, and the person has adopted, publicized, and is implementing a formal plan to cease the investment activities in Iran and to refrain from engaging in any new investments in Iran; or
- (2) The City of Crossville makes a determination that the goods or services are necessary for the City of Crossville to perform its functions and that, absent such an exemption, the political subdivision will be unable to obtain the goods or services for which the contract is offered. Such determination shall be made in writing and shall be a public document.

SPECIFICATIONS

VoIP services –

- Up to 23 voicemail boxes
- Porting of 25 existing DID numbers (numbers available on request)

Phones –

- Up to 35 VoIP phones, must be compatible with existing Yealink T46 phones **(Provide buy out pricing and an alternate option for leasing)**
- Phones must be able to dial within network with existing 4- digit extension scheme
- Up to 2 sidecars for operators 1 headset for 1 operator
- Up to 2 conference phones equivalent to PolyCom SoundStation **(1 pair of extension microphones are also needed)**

Additional notes and requirements –

- Services and leases are to be contracted for a period of 2 years
- Must have access to administrative control panel to make changes to phones and/or network configuration
- Pricing must include any setup charges and/or installation costs
- Pricing for any additional equipment, licensing or provisioning **MUST** be included in your proposal. If it is not listed, it will be understood that any such equipment, licensing, or provisioning is included in the submitted proposal.

Quote Prepared For: City of Crossville



Danmark Technologies

Servicing
CO, TN, FL, AL .
United States

Quote #	3768 v2
Date	2024/12/11
Expires	2025/01/10
Contact	Lisa Word

Prepared for City of Crossville
Lee Lawson
392 N Main St
Crossville, TN 38555
United States

9314845113
lee.lawson@crossvilletn.gov

ACCEPT QUOTE

Wildix Communication Platform with Classound

One-Time Fees

Item	Qty	Price	Total
Installation of the Phone System	1	\$350.00	\$350.00
Installation of the Phone System			
Total One-Time			\$350.00 USD

Monthly Fees

Item	Qty	Price	Total
DG-Business/Device	30	\$24.95	\$748.50 [†]
Monthly Business License with Device			
DG-Business/Device	2	\$37.50	\$75.00 [†]
Monthly Business License with Welcome Console and sidecars for operators			
DG-Premium/Device	1	\$30.95	\$30.95 [†]
Monthly Premium License and Device			
DG-Device	1	\$9.00	\$9.00 [†]
1 headset for operator			
DG-Phone Number	25	\$1.30	\$32.50 [†]
Phone Number			
Total Monthly			\$895.95 USD

[†] Non-taxable item

Please contact us if you have any questions.

Comments**Wildix system includes the following:**

Auto Attendant

Voicemail for all users

Unlimited remote training and support

One-Time	\$350.00
Recurring Up-front	\$895.95*
Total Up-front	\$1,245.95 USD

** Recurring fees billed monthly with 1 upfront payment(s).***Pricing is locked in for two years****ACCEPT QUOTE****Cost Breakdown**

Category	One-Time Fees	Monthly Fees
License	—	\$895.95
Service / Labor	\$350.00	—
Total	\$350.00 USD	\$895.95 USD

Sales tax is not included on quotes but will be calculated and added to invoices