

Homestead Timber Frames



A True Handcrafted Company

Homestead Timber Frames, Inc. Company Profile

Bruce and Cyndy Gardner chose Cumberland County for the location of their second timber framing company. They were attracted to Cumberland County by the mild weather, small town atmosphere, relatively low housing costs and property taxes, proximity to Interstate 40, and nearness to three of Tennessee's five largest cities. Additional reasons the couple chose Cumberland County include economical utilities, a strong employee work ethic, and proximity to numerous recreation areas such as lakes, and State and National parks. The Gardner's were also enticed by the ready supply of local timber for use in their business.



Shop in Crab Orchard, TN



Raising of barn in Clarkrange, TN - 2008



Finished Home Interior

Initially Homestead Timber Frames began business in the Fall of 2006 as a sole proprietorship and hung out its shingle in the small community of Crab Orchard. The Company leased space in a former general merchandise store where it remained for three years. Bruce designed and built the first project, a two story timber frame for a couple in North Carolina. Cyndy began the process of establishing a marketing campaign and defining the business organization. Over the course of the next three years, with a number of successful timber frame projects built, the Gardner's had added and trained employees and outgrown the old general store.

In early 2010 Homestead Timber Frames moved to their current location at 21 Duer Court in Crossville. At first occupying approximately 60% of the 6,624 Square Foot building, the company continued to grow in revenue and in the number of employees. By 2015 Homestead Timber Frames grew to occupy the entire building and the real estate was acquired by Bruce and Cyndy Gardner. The timber yard outside the building has now been enlarged as well.

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Homestead Timber Frames became an S-Corporation in mid-2014. The Company has seen revenue growth averaging 25% per year since inception and that track record continues. Bruce and Cyndy Gardner operate Homestead Timber Frames in a conservative manner such that all business ratio markers remain far more favorable than is generally regarded as prudent. The Company offers employees regular performance wage increases, a generous benefit package for a company of their size, and employee retention is excellent. In January, 2016 the Company will institute an IRA plan available to all employees.



Eight Stall Horse Barn – Crossville, TN



Hand work on joinery assures accuracy

The Gardner's will continue to operate Homestead Timber Frames in a conservative manner that encourages healthy growth while maintaining the excellent quality of their timber frame product. They remain committed to the Crossville community and consider themselves and their business to be very fortunate in their location. They have found Crossville to be supportive, a good source of employees, and representative of a good business environment. Homestead Timber Frames is well located in the current location and it is the Gardner's hope that additional space is made available for future growth of the company.