

	Bid Specifications	Lincoln National Life	Standard
Plan Summary	STD - 66 2/3% to \$500 Weekly (14-14-24) LTD - 60% to \$5,000 Monthly (180-To Age 65) Effective 1/1/13 With Post ED Enrollment	STD - 66 2/3% to \$500 Weekly (14-14-24) LTD - 60% to \$5,000 Monthly (180-To Age 65) Effective 1/1/13 With Post ED Enrollment	STD - 66 2/3% to \$500 Weekly (14-14-24) LTD - 60% to \$5,000 Monthly (180-To Age 65) Effective 1/1/13 With Post ED Enrollment
Short Term Disability			
Benefit Percentage	66 2/3%	66 2/3%	66 2/3%
Maximum Weekly Benefit	\$500	\$500	\$500
Elimination Period	14 Day - Injury / 14 Day - Sickness	14 Day - Injury / 14 Day - Sickness	14 Day - Injury / 14 Day - Sickness
Maximum Benefit Period	24 Weeks	24 Weeks	24 Weeks
Minimum Benefit	\$15	\$15	\$15
Employee Premium Contributions	Contributory	Contributory	Contributory
Minimum Participation	25%	15%	25%
Pre-existing Conditions Exclusion	None	None	3/12
Coverage Type	Non-Occupational - Accident/Sickness	Non-Occupational - Accident/Sickness	Non-Occupational - Accident/Sickness
Definition Of Disability	Your Occ (Off Job) Not working, Under Care	Your Occ (Off Job) Not working, Under Care	Your Occ (Off Job) Not working, Under Care
Definition Of Earnings			
Gross Earnings	Base Rate of Pay	Base Rate of Pay	Base Rate of Pay
Plan Assumptions & Cost			
Number of Covered Employees	162	162	162
Volume Weekly	\$6,660	\$6,660	\$6,660
Rate Per \$10 Benefit		0.7500	0.6275
Monthly Premium		\$4,995	\$4,179
Rate Guarantee	One Year	Two Years	Three Years

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	Bid Specifications	Lincoln National Life	Standard
Plan Summary	STD - 66 2/3% to \$500 Weekly (14-14-24) LTD - 60% to \$5,000 Monthly (180-To Age 65) Effective 1/1/13 With Post ED Enrollment	STD - 66 2/3% to \$500 Weekly (14-14-24) LTD - 60% to \$5,000 Monthly (180-To Age 65) Effective 1/1/13 With Post ED Enrollment	STD - 66 2/3% to \$500 Weekly (14-14-24) LTD - 60% to \$5,000 Monthly (180-To Age 65) Effective 1/1/13 With Post ED Enrollment
Long Term Disability			
Employee Classes	Full-Time	Full-Time	Full-Time
Benefit Percentage	60%	60%	60%
Maximum Monthly Benefit	\$5,000	\$5,000	\$5,000
- Social Security Integration	Primary & Family	Primary & Family	Primary & Family
- Minimum Monthly Benefit	\$50	Greater of \$100 or 10%	\$100
Elimination Period	180 Days	180 Days	180 Days
Maximum Benefit Period	To Age 65 (ADEA 1)	To Age 65 (ADEA 1)	To Age 65 (ADEA 1)
Coverage Type	24 Hour	24 Hour	24 Hour
Pre-Existing Condition Exclusion	3/12	3/12	3/12
Specified Illness/Injury Limits			
- Mental/Nervous & Substance Abuse	24 Months	24 Months	24 Months
Premium Contributions	Contributory	Contributory	Contributory
Minimum Participation	25%	15%	25%
Definition of Disability			
Own Occupation Period	24 Months	24 Months	24 Months
Residual Disability	Included	Included	Included
Definition Of Earnings			
Gross Earnings	Base Rate	Base Rate	Base Rate
Includes Bonus, Overtime, Comm, 401(k)	Excluded	Excluded	Excluded
Additional Features			
Vocational Rehabilitation	Not Included	Included	Included
Survivor Income	3 Months	3 Months	3 Months
Plan Assumptions & Cost			
January 1, 2013 Effective Date With Post ED Enrollment		January 1, 2013	January 1, 2013
Continuity of Coverage		Yes	No
Number of Covered Employees	162	162	162
Monthly Covered Payroll	\$466,530	\$466,530	\$466,530
Rate, as a Percent of Payroll		0.707%	0.882%
Monthly Premium		\$3,298	\$4,115
Rate Guarantee		Two Years	Two Years
Total Monthly Cost (Both Plans)		\$8,293	\$8,294

	SunLife	Symetra Life Insurance	Cigna
Plan Summary	STD - 66 2/3% to \$500 Weekly (14-14-24) LTD - 60% to \$5,000 Monthly (180-To Age 65) Effective 1/1/13 With Post ED Enrollment	LTD - 60% to \$5,000 Monthly (180-To Age 65) LTD - 60% to \$5,000 Monthly (180-To Age 65)	
Short Term Disability			
Benefit Percentage	66 2/3%	66 2/3%	66 2/3%
Maximum Weekly Benefit	\$500	\$500	\$500
Elimination Period	14 Day - Injury / 14 Day - Sickness	14 Day - Injury / 14 Day - Sickness	14 Day - Injury / 14 Day - Sickness
Maximum Benefit Period	24 Weeks	24 Weeks	24 Weeks
Minimum Benefit	\$15	\$25	\$15
Employee Premium Contributions	Contributory	Contributory	Contributory
Minimum Participation	25%	25%	25%
Pre-existing Conditions Exclusion	None	None	3/12
Coverage Type	Non-Occupational - Accident/Sickness	Non-Occupational - Accident/Sickness	Non-Occupational - Accident/Sickness
Definition Of Disability	Your Occ (Off Job) Not working, Under Care	Your Occ (Off Job) Not working, Under Care	Your Occ (Off Job) Not working, Under Care
Definition Of Earnings			
Gross Earnings	Base Rate of Pay	Base Rate of Pay	Base Rate of Pay
Plan Assumptions & Cost			
Number of Covered Employees	162	162	162
Volume Weekly	\$6,660	\$6,660	\$6,660
Rate Per \$10 Benefit	0.8390	0.3587	1.0000
Monthly Premium	\$5,587	\$2,389	\$6,659
Rate Guarantee	Two Years	Two Years	Two Years

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	SunLife	Symetra Life Insurance	Cigna
Plan Summary	STD - 66 2/3% to \$500 Weekly (14-14-24) LTD - 60% to \$5,000 Monthly (180-To Age 65) Effective 1/1/13 With Post ED Enrollment	STD - 66 2/3% to \$500 Weekly (14-14-24) LTD - 60% to \$5,000 Monthly (180-To Age 65) Effective 1/1/13 With Post ED Enrollment	STD - 66 2/3% to \$500 Weekly (14-14-24) LTD - 60% to \$5,000 Monthly (180-To Age 65) Effective 1/1/13 With Post ED Enrollment
Long Term Disability			
Employee Classes	Full-Time	Full-Time	Full-Time
Benefit Percentage	60%	60%	60%
Maximum Monthly Benefit	\$5,000	\$4,000	\$5,000
- Social Security Integration	Primary & Family	Primary & Family	Primary & Family
- Minimum Monthly Benefit	Greater of \$100 or 10%	\$100	100 or 10%
Elimination Period	180 Days	180 Days	180 Days
Maximum Benefit Period	To Age 65 (ADEA 1)	To Age 65 (ADEA 1)	To Age 65 (ADEA 1)
Coverage Type	24 Hour	24 Hour	24 Hour
Pre-Existing Condition Exclusion	3/3/12	3/12	3/12
Specified Illness/Injury Limits			
- Mental/Nervous & Substance Abuse	24 Months	24 Months	24 Months
Premium Contributions	Contributory	Contributory	Contributory
Minimum Participation	25%	35%	35%
Definition of Disability			
Own Occupation Period	24 Months	24 Months	24 Months
Residual Disability	Included	Included	Included
Definition Of Earnings			
Gross Earnings	Base Rate	Base Rate	Base Rate
Includes Bonus, Overtime, Comm, 401(k)	Excluded	Excluded	Excluded
Additional Features			
Vocational Rehabilitation	Included	Included	Included
Survivor Income	3 Months	3 Months	3 Months
Plan Assumptions & Cost			
January 1, 2013 Effective Date With Post ED Enrollment	January 1, 2013	January 1, 2013	January 1, 2013
Continuity of Coverage	No	Yes	No
Number of Covered Employees	162	162	162
Monthly Covered Payroll	\$466,530	\$466,530	\$466,530
Rate, as a Percent of Payroll	1.274%	1.093%	0.732%
Monthly Premium	\$5,986	\$5,101	\$3,413
Rate Guarantee	Two Years	Two Years	Two Years
Total Monthly Cost (Both Plans)	\$11,573	\$7,490	\$10,073

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	USAble	Unum	Prudential
Plan Summary	STD - 66 2/3% to \$500 Weekly (14-14-24) LTD - 60% to \$5,000 Monthly (180-To Age 65) Effective 1/1/13 With Post ED Enrollment	STD - 66 2/3% to \$500 Weekly (14-14-24) LTD - 60% to \$5,000 Monthly (180-To Age 65) Effective 1/1/13 With Post ED Enrollment	STD - 60% to \$500 Weekly (14-14-24) LTD - 60% to \$5,000 Monthly (180-To Age 65) Effective 2/1/13
Short Term Disability			
Benefit Percentage	60	66 2/3%	60%
Maximum Weekly Benefit	\$750	\$500	\$500
Elimination Period	14 Day - Injury / 14 Day - Sickness	14 Day - Injury / 14 Day - Sickness	14 Day - Injury / 14 Day - Sickness
Maximum Benefit Period	24 Weeks	24 Weeks	24 Weeks
Minimum Benefit	\$15	\$25	\$25
Employee Premium Contributions	Contributory	Contributory	Contributory
Minimum Participation	15%	25%	25%
Pre-existing Conditions Exclusion	12/12	None	None
Coverage Type	Non-Occupational - Accident/Sickness	Non-Occupational - Accident/Sickness	Non-Occupational - Accident/Sickness
Definition Of Disability	Your Occ (Off Job) Not working, Under Care	Your Occ (Off Job) Not working, Under Care	Regular Occ (Off Job) Loss of Earnings
Definition Of Earnings			
Gross Earnings	Base Rate of Pay	Base Rate of Pay	Base Rate of Pay
Plan Assumptions & Cost			
Number of Covered Employees	162	162	162
Volume Weekly	\$6,660	\$6,660	\$6,660
Rate Per \$10 Benefit	1.3317	1.1171	0.6100
Monthly Premium	\$8,868	\$7,440	\$4,062
Rate Guarantee	Two Years	One Year	Two Years

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USAble

Plan Summary	STD - 66 2/3% to \$500 Weekly (14-14-24) LTD - 60% to \$5,000 Monthly (180-To Age 65) Effective 1/1/13 With Post ED Enrollment	STD - 66 2/3% to \$500 Weekly (14-14-24) LTD - 60% to \$5,000 Monthly (180-To Age 65) Effective 1/1/13 With Post ED Enrollment	STD - 60% to \$500 Weekly (14-14-24) LTD - 60% to \$5,000 Monthly (180-To Age 65) Effective 2/1/13	
Long Term Disability				
Employee Classes	Full-Time	Full-Time	Full-Time	
Benefit Percentage	60%	60%	60%	
Maximum Monthly Benefit	\$5,000	\$5,000	\$5,000	
- Social Security Integration	Primary & Family	Primary & Family	Primary & Family	
- Minimum Monthly Benefit	\$50 or 10%	Greater of \$100 or 10%	Greater of \$100 or 10%	
Elimination Period	180 Days	180 Days	180 Days	
Maximum Benefit Period	To Age 65 (ADEA 1)	To Age 65 (ADEA 1)	To Age 65 (ADEA 1)	
Coverage Type	24 Hour	24 Hour	24 Hour	
Pre-Existing Condition Exclusion	12/6/24	12/12/24	3/12	
Specified Illness/Injury Limits				
- Mental/Nervous & Substance Abuse	24 Months	24 Months	24 Months	
Premium Contributions	Contributory	Contributory	Contributory	
Minimum Participation	15%	25%	25%	
Definition of Disability				
Own Occupation Period	24 Months	24 Months	24 Months	
Residual Disability	Included	Included	Included	
Definition Of Earnings				
Gross Earnings	Base Rate	Base Rate	Base Rate	
Includes Bonus, Overtime, Comm, 401(k)	Excluded	Excluded	Excluded	
Additional Features				
Vocational Rehabilitation	Not Included	Included	Included	
Survivor Income	3 Months	3 Months	3 Months	
Plan Assumptions & Cost				
January 1, 2013 Effective Date With Post ED Enrollment	January 1, 2013	January 1, 2013	February 1, 2013	
Continuity of Coverage	STD only	No	No	
Number of Covered Employees	162	162	162	
Monthly Covered Payroll	\$466,530	\$466,530	\$466,530	
Rate, as a Percent of Payroll	0.760%	1.671%	0.989%	
Monthly Premium	\$3,544	\$7,797	\$4,614	
Rate Guarantee	Two Years	One Year	Two Years	
Total Monthly Cost (Both Plans)	\$12,412	\$15,238	\$8,676	

Unum

**Prudential** 

## City of Crossville, TN Voluntary Group Short and Long Term Disability Insurance Options

	OneAmerica (Require That No More Than 30% Of Participants Are Fire and Police)	Boston Mutual	
Plan Summary	STD - 66 2/3% to \$500 Weekly (14-14-24) LTD - 60% to \$5,000 Monthly (180-To Age 65) Effective 1/1/13 With Post ED Enrollment	STD - 60% to \$700 Weekly (14-14-26) LTD - 60% to \$3,000 Monthly (180-To Age 65) Effective Date 2/1/2013	
Short Term Disability			
Benefit Percentage	66 2/3%	60%	
Maximum Weekly Benefit	\$692	\$700	
Elimination Period	14 Day - Injury / 14 Day - Sickness	14 Day - Injury / 14 Day - Sickness	
Maximum Benefit Period	24 Weeks	24 Weeks	
Minimum Benefit	\$15	\$25	
Employee Premium Contributions	Contributory	Contributory	
Minimum Participation	15%	25%	
Pre-existing Conditions Exclusion	3/12	3/12	
Coverage Type	Non-Occupational - Accident/Sickness	Non-Occupational - Accident/Sickness	
Definition Of Disability	Your Occ (Off Job) Not working, Under Care	Your Occ (Off Job) Not working, Under Care	
Definition Of Earnings			
Gross Earnings	Base Rate of Pay	Base Rate of Pay	
Plan Assumptions & Cost			
Number of Covered Employees	162	162	
Volume Weekly	\$6,660	\$6,660	
Rate Per \$10 Benefit	0.5242	1.3642	
Monthly Premium	\$3,491	\$9,085	
Rate Guarantee	Two Years	Two Years	

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	OneAmerica (Require That No More Than 30% Of Participants Are Fire and Police)	Boston Mutual
Plan Summary	STD - 66 2/3% to \$500 Weekly (14-14-24) LTD - 60% to \$5,000 Monthly (180-To Age 65) Effective 1/1/13 With Post ED Enrollment	STD - 60% to \$700 Weekly (14-14-26) LTD - 60% to \$3,000 Monthly (180-To Age 65) Effective Date 2/1/2013
Long Term Disability		
Employee Classes	Full-Time	Full-Time
Benefit Percentage	60%	60%
Maximum Monthly Benefit	\$6,000	\$3,000
- Social Security Integration	Primary & Family	Primary & Family
- Minimum Monthly Benefit	Greater of \$100 or 10%	\$100
Elimination Period	180 Days	180 Days
Maximum Benefit Period	To Age 65 (ADEA 1)	To Age 65 (ADEA 1)
Coverage Type	24 Hour	24 Hour
Pre-Existing Condition Exclusion	3/12	3/12
Specified Illness/Injury Limits		
- Mental/Nervous & Substance Abuse	24 Months	24 Months
Premium Contributions	Contributory	Contributory
Minimum Participation	25%	20%
Definition of Disability		
Own Occupation Period	24 Months	24 Months
Residual Disability	Included	Included
Definition Of Earnings		
Gross Earnings	Base Rate	Base Rate
Includes Bonus, Overtime, Comm, 401(k)	Excluded	Excluded
Additional Features		
Vocational Rehabilitation	Included	Included
Survivor Income	3 Months	None
Plan Assumptions & Cost		
January 1, 2013 Effective Date With Post ED Enrollment	January 1, 2013	February 1, 2013
Continuity of Coverage	No	No
Number of Covered Employees	162	162
Monthly Covered Payroll	\$466,530	\$466,530
Rate, as a Percent of Payroll	0.876%	1.190%
Monthly Premium	\$4,086	\$5,551
Rate Guarantee	Two Years	Two Years
Total Monthly Cost (Both Plans)	\$7,577	\$14,636

OneAmerica