To: Joint Economic Community Development Board

From: Youth Achievement Foundation Inc Board of Directors

We appreciate your support of the Junior Achievement program in Cumberland County schools. In the 2012-13 school year, we delivered Junior Achievement programs to 28 classes of students with an average class size of 18 students. In the 2013-14 school year, we are on-track to deliver the Junior Achievement program to 65 classes of students. That will be an increase of at least 650 students over the 2012-13 school year. Our classroom program spreadsheet that details the growth in the program is attached.

The growth in the program is the result of demand from the teachers to have the JA program in their classes. The teachers accept that the JA programs are aligned with the common core standards and help the students understand the relevance of education to real life situations. So the students not only learn useful lessons in the JA classes, it helps them stay focused in their core curriculum classes.

In addition, YAF is able to find volunteers to deliver the JA training in 65 classes. It takes very strong support from the community to volunteer to teach these classes.

The 3 Star Grant received by the JECDB is a key to support the growth in the classroom program in the 2013-14 school year. This letter is to request reimbursement of \$5,000 for classroom program materials. Please find attached Invoices #30167 and #30168. They are invoices from Junior Achievement of East Tn for 25 classroom program kits that are used to teach the programs. Also attached is a copy of check #1042 from Youth Achievement Foundation Inc to JA East Tn for payment of those invoices.

Please let us know if we can provide any other information to clarify our classroom program and the expenses that we are incurring to support the growth in the program.

We sincerely thank you for your support!

Rich Soenen

YAF Inc Chairman

|               |       | Cumberlar                    | <b>Cumberland County JA Programs</b> | rograms |                  |              |
|---------------|-------|------------------------------|--------------------------------------|---------|------------------|--------------|
|               |       | 2012-13                      |                                      |         | 2013-14          |              |
| Classroom     | Grade | Programs                     | # of Classes                         | Grade   | Programs         | # of Classes |
| Brown         | 3rd   | Our City                     | 3                                    | 3rd     | Our City         | 3            |
|               |       |                              |                                      | 7th     | Econ For Success | 2            |
| Crab Orchard  | 2nd   | Our Community                | 1                                    |         |                  |              |
|               | 3rd   | Our City                     | 2                                    | 3rd     | Our City         | m            |
|               | 7th   | Economics For Success        | П                                    | 7th     | It's My Future   | 2            |
| Homestead     | 3rd   | Our City                     | 4                                    | 3rd     | Our City         | 4            |
|               |       |                              |                                      | 7th/8th | Econ For Success | 8            |
| Martin        |       |                              |                                      | 3rd     | Our City         | 4            |
|               |       |                              |                                      | 7th     | Econ For Success | 4            |
| North         |       |                              |                                      | 3rd     | Our City         | 4            |
|               | 7th   | <b>Economics For Success</b> | 3                                    | 7th     | It's My Future   | က            |
| Pine View     | 2nd   | Our Community                | 1                                    | 3rd     | Our City         | 2            |
|               | 7th   | <b>Economics For Success</b> | 1                                    | 7th     | Econ For Success | -            |
| Pleasant Hill |       |                              |                                      | 3rd     | Our City         | က            |
| South         | 3rd   | Our City                     | 4                                    | 3rd     | Our City         | 4            |
| Stone         |       |                              |                                      | 3rd     | Our City         | 3            |
|               |       |                              |                                      | 7th     | Econ For Success | 3            |
| CCHS          | Mktg  | Exploring Economics          | 4                                    | Mktg    | Exploring Econ   | 4            |
| -             |       |                              |                                      | Mktg    | Personal Finance | 4            |
| SMHS          | Mktg  | Exploring Economics          | 4                                    | Mktg    | Exploring Econ   | 4            |
|               |       |                              |                                      |         |                  |              |
| Total         |       |                              | 28                                   |         |                  | 65           |



# **INVOICE 30167**

### Invest. Involve. Inspire.

Three words that will make a difference in the lives of children.

### August 14, 2013

Junior Achievement of East Tennessee, Inc. 2135 N. Charles G. Seivers Blvd. Clinton, Tennessee 37716

Phone: 865-457-2461 Fax: 865-457-9884

#### BILL TO:

Rich Soenen 838 Rickie Lane Crossville, TN 38555

| Item #      | Item                          | Qty | Unit Price | Subtotal |
|-------------|-------------------------------|-----|------------|----------|
| E300        | JA Our City Program Kit       | 2   | \$200.00   | \$400.00 |
| M800        | JA It's My Future Program Kit | 2   | \$200.00   | \$400.00 |
|             |                               |     | Subtotal   | \$800.00 |
|             |                               |     | Tax        | \$0.00   |
| Invoice due | upon receipt.                 |     | Total Due  | \$800.00 |

I you have any questions concerning this invoice, contact Jennifer Seiber at 865-457-2461 x 102 or jenny@jaeasttennessee.org.

#### THANK YOU!



## **INVOICE #30168**

## Invest. Involve. Inspire.

Three words that will make a difference in the lives of children.

August 21, 2013

Junior Achievement of East Tennessee, Inc. 2135 N. Charles G. Seivers Blvd. Clinton, Tennessee 37716 Phone: 865-457-2461

Fax: 865-457-9884

#### BILL TO:

Rich Soenen 838 Rickie Lane Crossville, TN 38555

| Item#                     | Item                          | Qty | Unit  | Price     | Subtotal   |
|---------------------------|-------------------------------|-----|-------|-----------|------------|
| M800                      | JA It's My Future Program Kit | 3   | \$200 | .00       | \$600.00   |
| E300                      | JA Our City Program Kit       | 18  | \$200 | .00       | \$3,600.00 |
|                           |                               |     |       | Subtotal  | \$4,200.00 |
| •                         |                               |     |       | Tax       | \$0.00     |
| Invoice due upon receipt. |                               |     |       | Total Due | \$4,200.00 |

If you have any questions concerning this invoice, contact Jennifer Seiber at 865-457-2461 x 102 or jenny@jaeasttennessee.org.

THANK YOU!