

WAUFORD

908 West Broadway Avenue
Maryville, Tennessee 37801
www.jrwauford.com

November 20, 2023

Greg Wood, City Manager
City of Crossville
392 North Main Street
Crossville, TN 38555

RE: Request for Proposals for
Holiday Hills and Meadow Park Lake WTP
SCADA Improvements
Crossville, Tennessee
Wauford Project No. 4655

Dear Mr. Wood:

Two proposals were received and opened for the subject project at 11:00 AM local time Thursday November 16, 2023, at City Hall. The proposals were scored according to the "Criteria for Evaluation of Proposals" as provided in Paragraph 13.d. of the Request for Proposals. Southern Flow, Inc. of Alpharetta, Georgia obtained the highest score with a score of 95. In addition, Southern Flow, Inc.'s proposal submitted the lowest price with a total price of \$845,260.00 as shown on the attached "Proposal Pricing Summary". This vendor has successfully performed work on projects of similar scope and size, including Crossville's water plants. Additionally, Southern Flow, Inc. submitted an optional adder price totaling \$17,350 for new electrical and conduit to add additional instrumentation to the SCADA system. We recommend approving the total price and optional adder for a total Purchase Order amount of \$862,610.00.

We appreciate the opportunity to provide engineering services for the City of Crossville and look forward to the successful completion of this project. If you have questions or comments, do not hesitate to contact me.

Yours very truly,

J. R. WAUFORD & COMPANY,
CONSULTING ENGINEERS, INC.


Matthew K. Rice, P.E.

East Tennessee Office Manager

Enclosures

cc: Tim Begley, Director of Engineering
Greg Davenport, President, Wauford
Work File
Letter File