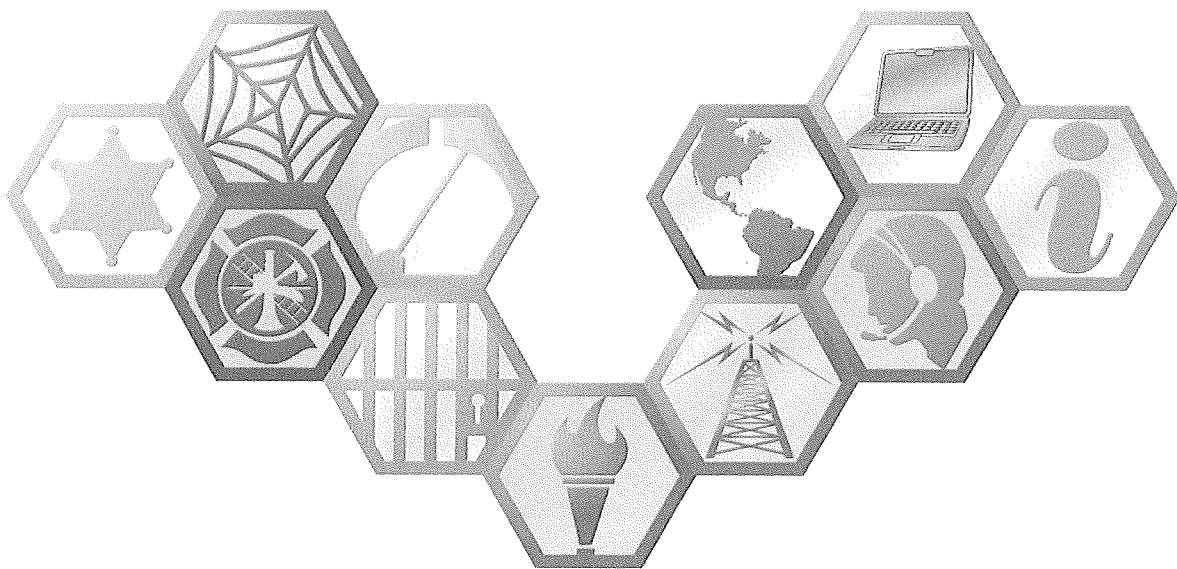VISIONAIR®

VISIONAIR®

Crossville Police Department

Public Safety Software Solution Budgetary Price Proposal

VISIONAIR PRICE PROPOSAL

Budgetary Quote: This proposal includes VisionAIR RMS products and services.

VisionAIR Software	Qty	Part No.	Price	Total Price
RMS Administration and Personnel	1	VPSRMS026	$ -	$ -
RMS Bar Code Handheld Client License	1	VPSRMS039	$ 1,725.00	$ 1,725.00
RMS Citations	1	VPSRMS018	$ -	$ -
RMS Civil	1	VPSRMS019	$ -	$ -
RMS Equipment Maintenance < 50 K Pop	1	VPSRMS004	$ 5,400.00	$ 5,400.00
RMS Evidence and Bar Code < 50 K Pop	1	VPSRMS013	$ 5,400.00	$ 5,400.00
RMS Imaging/Mugshots	1	VPSRMS027	$ -	$ -
RMS Impound Module	1	VPSRMS021	$ -	$ -
RMS Officer Activity Log	1	VPSRMS022	$ -	$ -
RMS Parking Tickets	1	VPSRMS023	$ -	$ -
RMS Pawn	1	VPSRMS024	$ -	$ -
RMS Server Software License < 50 K Pop	1	VPSRMS001	$12,600.00	$ 12,600.00
RMS Towing	1	VPSRMS025	$ -	$ -
RMS Wants and Warrants	1	VPSRMS028	$ -	$ -
RMS Workstation Software License	10	VPWRMS001	$ 1,310.40	$ 13,104.00

VisionAIR Software Sub Total: $38,229.00

VisionAIR Other	Qty	Part No.	Price	Total Price
LMS Bundled User	10	VSETRN021	$ -	$ -
Remote Support Connectivity (Formerly Go To Assist)		VOTOTH002	$ 400.00	$ 400.00

VisionAIR Other Sub Total: $400.00

VisionAIR Implementation	Qty	Part No.	Price	Total Price
Consultation Onsite		VSEOTH002	$ 1,600.00	$ 3,200.00
Go Live Support Onsite		VSEOTH034	$ 1,400.00	$ 2,800.00
LMS 1 Time Basic Agency Set Up Fee		VSETRN022	$ 0.01	$ 0.01
Project Management		VSEPME001	$ 160.00	$ 12,480.00
Remote Implementation		VSEINS017	$ 600.00	$ 600.00
RMS Server Software License Installation		VSEINS001	$ 794.00	$ 794.00
RMS Workstation Software License Installation		VSEINS002	$ 72.00	$ 720.00
Training Onsite		VSETRN001	$ 1,400.00	$ 19,600.00
Travel - Day Expense		VTETRV002	$ 240.00	$ 5,040.00
Travel - Trip Expense		VTETRV001	$ 1,810.00	$ 10,860.00

VisionAIR Implementation Sub Total: $56,094.01

Third Party Products and Services	Qty	Part No.	Price	Total Price
Bar Code Industrial Portable Data Terminal w/shipping each	1	AMLM5900I01012	$ 1,215.00	$ 1,215.00
Bar Code PolyPro Labels 4" x 2", 1110 labels per roll (4 rolls per case)	1	TB3000T	$ 195.04	$ 195.04
Bar Code Printer Resin Ribbon (12)	1	TB 5095BK11007	$ 169.20	$ 169.20
Bar Code TB ZEBRA, GK420T, PRINTERS, 4" PRINT WIDTH	1	TB ZEBRA GK420T	$ 795.00	$ 795.00

Third Party Products and Services Sub Total:		$2,374.24
Quote Sub Total:		$97,097.25
Quote Total Price:		$97,097.25

includes conversion
$ 125,897.25

Annual Maintenance (after one year warranty – warranty begins at Go Live)

Annual Maintenance Costs

RMS Administration and Personnel	$	-
RMS Bar Code Handheld Client License	$	258.75
RMS Citations	$	-
RMS Civil	$	-
RMS Equipment Maintenance < 50 K Pop	$	810.00
RMS Evidence and Bar Code < 50 K Pop	$	810.00
RMS Imaging/Mugshots	$	-
RMS Impound Module	$	-
RMS Officer Activity Log	$	-
RMS Parking Tickets	$	-
RMS Pawn	$	-
RMS Server Software License < 50 K Pop	$	1,890.00
RMS Towing	$	-
RMS Wants and Warrants	$	-
RMS Workstation Software License	$	1,965.60
Remote Support Connectivity (Formerly Go To Assist)	$	400.00
Users Conference Registrations (2)	$	1,390.00
Total:	$	**7,524.35**

maintenance
$9324.35

Optional Proposal for RMS Data Conversion:

VisionAIR Software	Qty	Part No.	Price	Total Price
MNHS Base Package < 50 K Pop	1	VSEOTH045	$8,050.00	$ 8,050.00
		VisionAIR Software Sub Total:		$8,050.00

VisionAIR Implementation	Qty	Part No.	Price	Total Price
Project Management		VSEPME001	$ 160.00	$ 4,000.00
		VisionAIR Implementation Sub Total:		$4,000.00

VisionAIR Custom Solutions	Qty	Part No.	Price	Total Price
MNHS Design < 50 K Pop		VSEOTH046	$5,750.00	$ 5,750.00
MNHS Implementation < 50 K Pop		VSEOTH048	$2,400.00	$ 2,400.00
MNHS Mapping < 50 K Pop		VSEOTH047	$8,600.00	$ 8,600.00
		VisionAIR Custom Solutions Sub Total:		$16,750.00

Quote Sub Total: **$28,800.00**

Quote Total Price: **$28,800.00**

Annual Maintenance (after one year warranty – warranty begins at Go Live)

Annual Maintenance Costs

MNHS Base Package < 50 K Pop	$ 1,800.00
Total:	$ 1,800.00

VISIONAIR

PRICING ASSUMPTIONS

VisionAIR's price proposal is presented based upon the following assumptions:

- The VisionAIR products and services are proposed based upon VisionAIR's best understanding of Crossville PD requirements. The pricing may vary if additional information becomes available that alters the scope, quantity, and/or schedule for the proposed products and services.

- All VisionAIR products and services will be provided according to VisionAIR's standard terms and conditions as defined and agreed to in VisionAIR's Software License Agreement and related attachments.

- All VisionAIR products and services required to complete the project will be delivered according to an agreed to Statement of Work and Project Schedule.

- All services required by Crossville PD to support the project will be delivered according to the agreed to Statement of Work and Project Schedule, not to exceed nine (9) months in duration.

- Crossville PD assumes responsibility for directing, coordinating, and communicating with all third-party companies and vendors of every kind who are not specifically listed as VisionAIR's responsibility in the agreed to Statement of Work.

- The project will include the proposed VisionAIR software products, customizations, interfaces, and all proposed third-party products. Any changes to the scope of the project may affect the price of Project Management and other Implementation Services.

- VisionAIR's proposed pricing includes the modifications to the VisionAIR products necessary to support the proposed interfaces, but does not include modifications that might be required to the existing and/or agency-supplied products that are not included in the proposed pricing.

- All third-party interfaces are based on the current vendors and/or third-party systems as defined in the Crossville PD meetings. Should any of the vendors, model numbers, release numbers, or third-party systems change, the scope and price of the related interface(s) may change accordingly.

- VisionAIR's VisionRMS proposal includes ten (10) annual user subscriptions for VisionLMS, VisionAIR's Learning Management System. These subscriptions are included with the base VisionAIR license fees at no additional charge to Crossville PD.

- Pricing includes VisionAIR's standard Acceptance Test provisions. Additional Acceptance Test pricing may be required if Crossville PD identifies Acceptance Test requirements that exceed VisionAIR's standard Acceptance Test provisions.

- All prerequisite computer hardware, system software, peripherals, network components, etc., not included in the proposed pricing, will be provided by Crossville PD according to VisionAIR's recommended standards and according to the agreed to Statement of Work and Project Schedule.

© 2012 VisionAIR, Inc. All rights reserved.

Page 5
September 29, 2012

- Shipping and taxes (if applicable), unless explicitly identified as included herein, are not included in the proposed pricing.

- VisionAIR's prices for software license fees and custom interfaces include a 12-month warranty period. Warranty support will commence upon go-live for each VisionAIR application software product and/or interface, or 30 days following VisionAIR's certification that the application/interface is ready for production status, whichever occurs first.

- VisionAIR has made our best effort to delineate the pricing for each major software component in our cost proposal. VisionAIR's pricing is based upon the overall scope of the project. Please note that the addition or deletion of certain line items may affect the pricing of other related products and/or services.

- All VisionAIR prices shall remain valid for a period of 90 days from the date of this proposal submission, unless otherwise extended in writing by VisionAIR.