

# PEPSICO BEVERAGE SERVICE BID

## Bid Specifics:

### Beverages will meet the follow requirements:

- PepsiCo will make all products, flavors and packages available to purchase which include
  - 20oz and 12oz carbonated beverages of various flavors
  - 20oz and 12oz water
  - 20oz sports drink of various flavors
  - 3 gallon Bag-in-Box tea
  - Specialty drinks such as juices and other non-carbonated beverages
- Pricing (Please see attached. Bid specific packages highlighted)
- Rebates earned annually on specific products
  - 20oz carbonated beverages - \$2.50 per case
  - 20oz Gatorade or G2 - \$3.00 per case
  - 20oz Aquafina Water - \$3.00 per case
  - 3 Gallon BIB Tea - \$1.25 per gallon (3.75 per BIB)

### PepsiCo will provide:

- Beverage coolers for all outlets, double and single door, including maintenance and upkeep
- Full Service Vending machines with bill changer, maintenance, repairs, and installation included
- 4 PepsiCo branded beverage barrels up to an additional 6 barrels
- Menu Boards for all outlets
- PepsiCo Branded Wall clocks
- 4 PepsiCo branded patio umbrellas
- Up to \$500 in free goods/donations for specified City sponsored events
- Annual price increase of no more than 5% per year

### PepsiCo will not be able to provide:

- Scoreboards or any scoreboard maintenance or repair
- 6 insulated portable coolers of a larger size (We will offer the 6 additional beverage barrels in place of these portable coolers)

**Carbonated Soft Drinks**

Package	Case	Unit
20oz - 24pk	\$20.60	\$0.86
12oz Cans - 24pk	\$10.75	\$0.45
8oz Cans - 24pk	\$12.45	\$0.52
8.5oz Glass Bottles - 24pk	\$19.00	\$0.79
2 Liter- 8pk	\$13.00	\$1.63
1 Liter - 15pk	\$20.00	\$1.33
12oz PET - 24 pk	\$10.80	\$0.45

**Non-Carbonated**

Package	Case	Unit
12oz Gatorade,G2 - 24 pk	\$17.50	\$0.73
.5L Gatorade Propel - 24 pk	\$23.00	\$0.96
1L Gatorade Propel - 12 pk	\$16.00	\$1.33
20oz Propel - 24pk	\$24.40	\$1.02
20oz Gatorade, G2 - 24pk	\$21.70	\$0.90
32oz G2 - 12pk	\$20.15	\$1.68
9.5oz Frappuccino - 12pk	\$19.95	\$1.66
9.5 oz Frappuccino - 24pk	\$36.00	\$1.50
13.7oz Frappuccino - 12pk	\$26.20	\$2.18
12oz Lipton Sparkling - 12pk	\$9.50	\$0.79
16oz Lipton Original - 12pk	\$14.90	\$1.24
18.5oz Lipton Pure Leaf - 12pk	\$14.90	\$1.24
20oz Lipton Naturals - 15pk	\$16.85	\$1.12
1ltr Lipton - 15pk	\$20.00	\$1.33
1.5 ltr Lipton - 12pk	\$16.75	\$1.40
10oz Mixers - 24pk	\$18.00	\$0.75
10oz Dole - 12pk	\$21.30	\$1.78
10.1oz Fruit Shoots - 24pk	\$15.65	\$0.65
11oz Starbucks Iced Coffee - 12pk	\$16.25	\$1.35
8.5oz Coconut Water - 12pk	\$13.00	\$1.08
11.2oz Coconut Water - 12pk	\$18.00	\$1.50
15.2oz Ocean Spray - 12pk	\$15.00	\$1.25
14oz Muscle Milk - 12pk	\$32.45	\$2.70
20oz SoBe - 12pk	\$15.70	\$1.31
20oz SoBe Life Water - 12pk	\$15.70	\$1.31

**Energy**

Package	Case	Unit
1oz Gatorade Chews	\$19.25	\$1.20
2.5oz Rockstar - 12 pk	\$21.20	\$1.77
6.5oz Double Shot - 12 pk	\$20.70	\$1.73
6.5oz Double Shot - 24pk	\$41.35	\$1.72
12 oz Mt Dew Kickstart Hydrated Boost - 12pk	\$12.00	\$1.00
16 oz Mt Dew Kickstart - 12pk	\$14.04	\$1.17

16oz Amp/No Fear/A Rush - 12pk	<b>\$20.15</b>	\$1.68
16oz Amp/No Fear/A Rush - 24pk	<b>\$36.05</b>	\$1.50
24oz Amp/No Fear - 12pk	<b>\$26.50</b>	\$2.21
15oz Rockstar - 24pk	<b>\$42.45</b>	\$1.77
16oz Rockstar - 24pk	<b>\$36.05</b>	\$1.50
<b>Aquafina</b>		
<b>Package</b>	<b>Case</b>	<b>Unit</b>
12oz Aquafina - 24 pk	<b>\$10.60</b>	\$0.44
.5 Liter Aquafina - 24 pk	<b>\$7.75</b>	\$0.32
20oz Aquafina - 24pk	<b>\$14.30</b>	\$0.60
20oz Aquafina Splash - 24 pk	<b>\$15.40</b>	\$0.64
24oz Aquafina - 24 pk	<b>\$18.05</b>	\$0.75
1Ltr Aquafina - 15 pk	<b>\$19.65</b>	\$1.31
<b>Bag-in-Box Tea</b>		
<b>Product</b>	<b>Price</b>	<b>Price Per gallon</b>
<b>3G/BIB/Lipt Conc/Unsweet</b>	<b>\$48.78</b>	<b>\$16.26</b>
<b>3G/BIB/Lipt Conc/Sweet</b>	<b>\$53.79</b>	<b>\$17.93</b>