

Chief Chris South,

Please find attached a quote for FH Inspector for iPad. Below you will find pricing for FH Cloud. I have also attached the following FH Cloud documents: Sample Hosting Agreement, Customer Profile form and information on the Dallas Data Center. If you have any questions please do not hesitate to contact me.

FH Cloud is a web enabled solution hosted by FIREHOUSE Software which allows you to access the software via internet. With the FH Cloud solution, you can choose from a 1, 3 or 5 year contract term. Licensing is based on concurrent use, so the number of licenses purchased will determine how many people can be logged into the system at the same time.

FH Cloud Advantages:

1. **Increased Versatility & Speed** – You get the proven performance of the same FH Software records management system with the ability to access the program from potentially anywhere with an internet browser (including iPad iOS or Google Android 3.0 operating systems).
2. **Decrease cost of hardware** – FH Software provides necessary hardware to host software and data. No need for expensive high-bandwidth wired connections. **See document attached for additional information on Data Center.**
3. **Decrease Administrative/IT Overhead** – FH Technicians do install, software updates, regular data backups.
4. **Never lose your data** – Once contract expires, you can choose to renew or we'll give you a single user database with your data.

Below is sample pricing for the different contract terms – amounts are *annual* fees. FH Cloud requires our Bundled Package at a minimum. This includes: Incident Reporting, EMS Reporting, Staff/Activities/Training, Apparatus/Equipment/Inventory, Hydrant Tracking and Occupancy/Inspections.

3 license, Bundled System:

\$6,574.00 annually/ 1 year contract
\$3,237.00 annually/ 3 year contract
\$2,367.00 annually/ 5 year contract

4 license, Bundled System:

\$7,272.00 annually/ 1 year contract
\$3,586.00 annually/ 3 year contract
\$2,635.00 annually/ 5 year contract

*pricing subject to change

To confirm qualification and pricing for FH Cloud, we'll need you to complete a short form. Let me know if you are interested in moving forward and/or have any questions.

Thank You,

Scott McFarland

Regional Account Representative

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FIREHOUSE Software, A Xerox Solution

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