

**DRAFT FOR
DISCUSSION PURPOSES ONLY**

CUMBERLAND COUNTY ECONOMIC/COMMUNITY DEVELOPMENT
COOPERATIVE AGREEMENT

AMONG

THE CITY OF CROSSVILLE, TENNESSEE

CUMBERLAND COUNTY, TENNESSEE

AND THE

CROSSVILLE-CUMBERLAND COUNTY CHAMBER OF COMMERCE

AN AGREEMENT made this ____ day of January, 2015 by and between the City of Crossville, TN (hereinafter referred to the "City"), Cumberland County (hereinafter referred to as the "County") and the Crossville-Cumberland County Chamber of Commerce, a Tennessee not-for-profit Corporation (hereinafter referred to as the "Chamber"); and

WHEREAS, the aforementioned parties are desirous that a cooperative agreement be formed by and among themselves as a positive step in building a new public-private sector community effort for the growth and prosperity of Cumberland County; and

WHEREAS, the aforementioned parties are desirous that a cooperative agreement be created that demonstrates their common interest for economic and community development; and

WHEREAS, the City of Crossville, Cumberland County and the Board of Directors of the Crossville-Cumberland County Chamber of Commerce are desirous of creating an efficient, one-stop-development-shop, to handle and direct economic development related inquiries from both local business/industry as well as business and industry from outside of Crossville and Cumberland County;

NOW THEREFORE, BE IT AGREED by and among the aforementioned parties that:

1. Because of its past experience and expertise, the Crossville-Cumberland County Chamber of Commerce shall continue to coordinate marketing efforts for Crossville and Cumberland County and coordinate public-private sector funding alternatives as a part of a renewed commitment to local economic and community development.
2. The Mayor of Cumberland County and the Mayor of Crossville shall be the chief public sector leaders and community spokespersons for this public-private sector economic and community development cooperative agreement. The Mayor of Crossville (or his/her designee) shall provide the perspective on City services, infrastructure, taxes, incentives and other City related economic development matters as projects are relevant and located within the corporate limits of Crossville. The Mayor of Cumberland County (or his/her designee) shall provide the perspective on County services, infrastructure, taxes, incentives and other County related economic development matters. Both entities shall participate in the process of announcing the successes of this agreement as they occur.

3. When available, the Mayors of the City and the County shall serve as host for business and industry business prospects that are considering investment in the City/County. To further the intent of this Cooperative Agreement, both Mayors pledge to do all within their authority to make all Department leaders available to assist in furthering the economic and community development of Crossville/Cumberland County.

4. The Chamber of Commerce President is to be the private sector leader for this public private sector economic and community development cooperative agreement and shall be the chief administrator for the creation of the one-stop-development-shop created under this agreement.

BE IT FURTHER AGREED by and among the parties that:

5. The Chamber will work with the Mayors of Crossville and Cumberland County to establish a new permanent position of Economic Development Director, known hereafter as "Director" reporting to the President/CEO of the Chamber, to be located at the Chamber of Commerce office and who shall be assigned the following responsibilities under this new cooperative agreement:

- a. Day to day execution of the duties assigned under this agreement with the goal of advancing the improvement of the quality of life in Cumberland County through a series of mutually agreed upon development strategies.
- b. Execution of a development program designed to attract a diverse segment of business and industry to Cumberland County.
- c. Execution of a formal industrial retention and expansion program designed to encourage local industry to remain and expand in Cumberland County.
- d. Participation in a communications program to provide both elected leaders and citizens at-large with updates on development activities in Cumberland County.
- e. Represent both Mayor's offices as well as the Chamber as the initial contact for business and industry prospects and bring resulting proposals before the local government commissions/councils/boards on behalf of and the request of that particular industry at a time agreed upon between the industry and Director and approved by the Mayor representing that jurisdiction in which the project will be located.
- f. Prepare an annual Program of Action detailing the work to be accomplished during the fiscal year and provide input on an annual development budget to implement that work plan.
- g. Such other responsibilities as may be delegated or assigned by the Chamber President/CEO pursuant to this agreement, and any agreements between the aforementioned parties.

FINALLY, BE IT AGREED by and among the parties that:

6. To ensure the long-term stability and opportunity for growth/development of the Crossville-Cumberland County community; that this agreement shall commence on January ____, 2015 and end on June 30th, 2019, however, same may be terminated by any party upon written notice to the other parties not less than sixty (60) days prior to the end of the fiscal year (July-June) and in such event the termination will be effective on June 30th of that year unless agreed otherwise by the parties in writing.

7. The parties agree that there may be additional parties to join this Cooperative Agreement that represents other major interests to assist in economic and community development strategies. As these parties define the contribution that they wish to bring to the overall growth of the community, all three of the original parties must agree to that new partner being added and a new Cooperative Agreement will be presented and adopted by the three original signatories to this Agreement.

8. This agreement will be in effect upon the signing of said agreement by the Mayor of the City of Crossville, the Mayor of Cumberland County and the Chairman of the Board of the Crossville-Cumberland County Chamber of Commerce.

OFFICE OF THE MAYOR OF THE CITY OF CROSSVILLE

BY: _____

OFFICE OF THE MAYOR OF CUMBERLAND COUNTY

BY: _____

CROSSVILLE-CUMBERLAND COUNTY CHAMBER OF COMMERCE

BY: _____