



# QUOTATION

Quotation Number	Date	Sales Rep.
COAHQ1087	02/02/16	Dan Vincent

Bill To:	Ship To:	Details:
City of Crossville Attn: Nelson Delk  , TN USA  Phone: Fax: Nelson.delk@crossvilletn.gov	City of Crossville  , TN USA  Attn: Nelson Delk	Project #:  Description: City of Crossville  Location:
	Special Terms	
	NET 30  Factory - PP and Add	

Please send PO's to orders@wavetronix.com.

If you have any questions or concerns, please contact Dan Vincent. Thank you for your order.  
615-410-0737  
dan.vincent@wavetronix.com

Qty	UofM	Bid Item	Pt. Number	Description	Unit Price	Ext. Price
1	ea			4 Approach Radar Detection System	\$20,284.50	\$20,284.50
	ea		SS-225	(4) SmartSensor Matrix		
	ea		SS-611	(4) SmartSensor Mount - 6" - 2 Axis		
	ea		SS-704-020	(4) SmartSensor 6-Conductor Cable - 20'		
	ea		SS-710	(4) Sensor Cable Junction Box		
	ea		102-0402	Cabinet Interface Device Click! 600		
	ea		CLK-112	(4) 2 Channel Contact Closure Rack Card		
	Spool		SS-705-001	Bulk 6-Conductor Cable Spool 1000'		
	ea		102-0444	Detector Rack Power Supply		
	ea		102-0445	6-Position Detector Rack		

Total \$20,284.50

This estimate does not include sales tax or shipping cost. Sales tax will be added on final invoice.

Price is valid for shipment and use within the State of Tennessee (not meant for use outside of Tennessee or the United States). If other destination is required, please call Dan Vincent for any concerns and questions.

\*Quotation is valid for 30 days from date as quoted.

\*Mount banding is not included and is to be provided by others.

\*Wavetronix is not responsible for system integration or design.

\*Price is based off of standard sensor configurations and subject to change if bill or material changes.

\*Contractor is responsible for determining whether additional sensor cable is required.

\*Price provided is for material only.

\*Poles for installation are not included.

\*Ethernet switch, patch cable/ethernet cable and other devices not specifically listed are not included.

By accepting this quote, you accept our Terms and Conditions, with noted exceptions above. For reference, a link to the Terms and Conditions is listed below. If the link is not functional, enter it into a web browser.

[http://www.wavetronix.com/en/legal/sales\\_terms\\_and\\_conditions\\_documents](http://www.wavetronix.com/en/legal/sales_terms_and_conditions_documents)

## WAVETRONIX

### RADAR DETECTION

#### PROS

LESS COSTLY TO INSTALL  
AND MAINTAIN.

UNAFFECTED BY MILLING  
AND REPAVING, UTILITY  
REPAIRS.

CAN EASILY BE RECONFIGURED  
BY A LAPTOP COMPUTER TO  
CHANGE DETECTION ZONES.

MOUNTS ON MAST ARMS OR  
SUPPORT POLES SO DISRUPTION  
OF TRAFFIC FLOW IS MINIMIZED.

DETECTS MOTORCYCLES AND  
BICYCLES ACCURATELY.

#### CONS

HIGHER UPFRONT COST

## INDUCTIVE LOOPS

### MAGNETIC FIELD

#### PROS

LOW UPFRONT COST  
PER UNIT.

FAIRLY ACCURATE  
DETECTION.

PROVEN DECADES  
OLD TECHNOLOGY.

#### CONS

EXPENSIVE TO INSTALL  
AND MAINTAIN.

NOT CONSISTANT WITH  
MOTORCYCLES.

PRONE TO FAILURE FROM  
UTILITY REPAIRS, MILLING  
FOR REPAVING, HEAVY  
TRAFFIC DEFORMING  
ROADWAY, FREEZING  
AND THAWING.

RISK FOR ROADWORKERS  
TO INSTALL.

LANE CLOSURES DISRUPT  
TRAFFIC FLOW.

MULTIPLE LOOPS ARE  
USUALLY REQUIRED.