	Phones	Power Adapters	Virtual Number	Hosted Service w/VM	Hosted Service w/o VM	Fax - B1	Monitoring - B1	SCADA - B1	PRI	SIP	DID	Monthly Charges				Recommendation
	78	24	11	24	54	16	8	0	1	10	1	Grand	Grand	Grand	Grand	
Ben Lomand - Lease												Total - PRI	Total - SIP	Total - PRI	Total - SIP	
Each	$ 4.75	$ 34.00	$ 9.99	$ 21.49	$ 11.99	$ 25.00	$ 25.00	$ 25.00	$ 615.89	$ 20.00	$ 6.80	Lease	Lease	Purchase	Purchase	$80 for first hour installation, $55 after
Total	$ 370.50	$ 816.00	$ 109.89	$ 515.76	$ 647.46	$ 400.00	$ 200.00	$ -	$ 615.89	$ 200.00	$ 6.80	**$ 2,866.30**	**$ 2,450.41**	**$ 2,495.80**	**$ 2,079.91**	$3.50 Lease Cordless
												1-Time Purchases				
												Phones and	Power Supply			
Ben Lomand - Buy												Power Supply	Only			
Each	$ 174.00	$ 34.00										Purchase	Lease			
Total	$ 13,572.00	$ 816.00		$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ 14,388.00**	**$ 816.00**			

	Phones	Unlimited FAX	Base	Service License		FAX ATA	Monitoring	SCADA	PRI	SIP	DID	Monthly Charges				
TTS - Lease	78	$ 11.00	$ 11.00	78		16	8	7		10		Grand Total - PRI	Grand Total - SIP	Grand Total - PRI	Grand Total - SIP	
Each	$ 8.00	$ 6.00	$ 67.46	10	0	13	39	72		12.95	0	Lease	Lease	Purchase	Purchase	7 x $1675 for SCADA equipment, 7 x $1550 for setup---$60 for 20(
Total	$ 624.00	$ 66.00	$ 742.06	$ 780.00	$ -	$ 208.00	$ 312.00	$ 504.00	$ -	$ 129.50	$ -	**N/A**	**$ 3,365.56**	**N/A**	**N/A**	Only bid 75 phones
							Hardware	Hardware				1-Time Purchases				
TTS - Buy							5	7								
Each							$ 99.00	$ 3,225.00				Hardware and Setup				
Total	$ -			$ -	$ -	$ -	$ 495.00	$ 22,575.00	$ -	$ -	$ -	**$ 23,070.00**				

	Phones	Fax - B1	Monitoring - B1	SCADA - B1	PRI	SIP	DID	Monthly Charges			
								Grand	Grand	Grand	Grand
Cytranet - Lease		16	8	8	1	10	1	Total - PRI	Total - SIP	Total - PRI	Total - SIP
Each	$ 8.00	14.99	14.99	14.99	199.99	10	29.25	Lease	Lease	Purchase	Purchase
Total	$ 624.00	$ -	$ -	$ 239.84	$ 119.92	$ 119.92	$ 199.99	$ 100.00	$ 29.25	**$ 1,332.92**	**$ 1,232.93**	**N/A**	**N/A**
Cytranet - Buy								Cytranet did not return calls for questions			
Each								Cytranet also had several unfavorable reviews			
Total	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	It is questionable if Cytranet can provide B1 lines		

	Phones & Hardware	Hosted Service	Maintenance	FAX	Monitoring	SCADA	PRI/DIDs			Monthly Charges			
										Grand	Grand	Grand	Grand
Frontier - Lease		27	1	16	8	5	1			Total - PRI	Total - SIP	Total - PRI	Total - SIP
Each		$ 13.00	$ 244.91	$ 29.99	$ 29.99	29.99	$ 495.00			Lease	Lease	Purchase	Purchase
Total	$ -	$ 351.00	$ 244.91	$ 479.84	$ 239.92	149.95	$ 495.00	$ -	$ -			**$ 1,960.62**	
Frontier - Buy										1-Time Purchases			
Each										Phones\Hdwar			
Total	$ 24,814.99							$ -	$ -	**$ 24,814.99**			

	Phone Line	No proposal for equipment									
Spectrum - Lease	78										
Each	$ 29.99	N/A	N/A	N/A	N/A	N/A	345	N/A	N/A	Monthly Charges	
Total	$ 2,339.22						$ 345.00			$ 2,684.22	
Spectrum - Buy										Vendor did not specify hardware rental	
Each										$250 Installation PRI	
Total	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	

	Phones W60G	Phones T46	Hosted Service	Auto Receptionist	Fax - B1	Monitoring - B1	SCADA - B1	PRI	SIP	DID	Monthly Charges			
											Grand	Grand	Grand	Grand
Verizon - Lease			78	1							Voice	Total - SIP	Total - PRI	Total - SIP
Each			25	20							Only	Lease	Purchase	Purchase
Total			$ 1,950.00	$ 20.00	$ -	$ -	$ -	$ -	$ -	$ -	**$ 1,970.00**			
Verizon - Buy	4	74									1-Time Purchases			
Each	169	155									Phones\Hdwar	Discount $80 *		
Total	$ 676.00	$ 11,470.00			$ -	$ -	$ -	$ -	$ -	$ -	**$ 12,146.00**	$ 6,240.00	$ 5,906.00	

* Verizon is offering statewide promotion of $80 credit per device
This was announced after the RFP opening
Phones are locked to Verizon

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