

## MobileEyes™ Proposal for Crossville, TN FD

<b>Customer Name:</b>	Crossville, TN FD
<b>Main Contact:</b>	Chris South
<b>Proposal Prepared By:</b>	Kevin Halloran Account Manager TradeMaster, Inc. 248-646-1384(w) 248-739-7392(cell)
<b>Proposal Date:</b>	11-6-15 Proposal and associated pricing expire 90 days from proposal date
<b>Proposal Number:</b>	Crossville-tn-100615-h001
<b>Proposal Version Number:</b>	1.0

### Proposal Scope

MobileEyes™ is a patent pending, innovative inspection solution developed and distributed exclusively by TradeMaster, Inc. and its licensed resellers. The MobileEyes inspection solution can be implemented as a standalone solution or integrated with 3<sup>rd</sup> party records management systems or other MobileEyes solutions that support building inspections, pre-incident planning, and/or Contractor Portal. The MobileEyes inspection solution helps fire and building departments increase the number of inspections completed by reducing the time, rework, and paperwork associated with capturing inspection data. MobileEyes will help the Crossville, TN Fire Department accomplish the following:

- Increase the number, accuracy, and timeliness of inspections.
- Eliminate paper from the inspection process.
- Eliminate the re-keying of data.
- Get code violations corrected faster.
- Enable inspectors to deliver the inspection report to the customer immediately upon completion of the inspection.
- Improve tracking and scheduling of inspections and reinspections.
- Manage permits, business licenses, and fees.
- Attach pre-incident planning drawings to inspection records.

**This proposal includes everything needed for a successful MobileEyes implementation—all requested hardware, software, onboard codes, data load, and training required for the department’s inspectors. (Crossville will purchase hardware directly).**

#### **Software**

- 1 License of MobileEyes Inspect pre-loaded with IFC 2012
- 2 Licenses of MobileEyes Inspect (part time) pre-loaded with IFC 2012.
- 0 Licenses of MobileEyes Responder
- 0 Licenses of SmartDraw Pre-Plan Drawing Tool
- 0 Licenses of Contractor Portal

**Hardware**

*Crossville considering Microsoft Surface Tablets. Will acquire locally.*

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**Training**

- **MobileEyes Inspect Administrator Training** – 8-hour onsite training program to provide instruction on the setup and administrative operation of the MobileEyes inspection solution.
  - **MobileEyes Inspect Inspector Training** – 6-hour onsite training program to provide instruction on the use and operation of the MobileEyes inspection solution.
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**Configuration**

- **Tablet PC** – MobileEyes is designed to work on any device that runs Microsoft Windows 7, 8, or 10 operating systems, but most inspectors use it on a tablet PC. The tablet PC offers a perfect set of features for doing inspections – light weight, long battery life, glare-resistant screen for outside work, and, of course, excellent handwriting recognition. Because you handwrite on a tablet PC instead of typing, writing comments in MobileEyes is almost as easy as writing them on a pad of paper.
- **Web** – All of the set up and customization tasks in MobileEyes are done on the Web in your own secure MobileEyes database. The Web component of MobileEyes is also where your inspection data is safely and securely stored and where your staff goes to run reports and look up occupant and inspection information.
  - No hassles with local servers
  - Efficient software upgrades
  - Fast troubleshooting of any problems
  - Secure data

**Internet Explorer and a high-speed internet connection are the only technical requirements to use MobileEyes on the Web.**

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**Ongoing Support**

- Help Desk support is provided between the hours of 8AM and 8PM EST excluding weekends and holidays. The Help Desk is staffed by native English speaking, certified MobileEyes instructors. Technical help desk support is included in the software license price.
- Complete infrastructure support and data center services including system monitoring, nightly backups and off-site data storage are provided by *Secure-24*, our data center and information security provider. *Secure-24* specializes in performance, data security, and system availability. All associated data center services are included in the MobileEyes software license fee. Additional information describing the hosting environment and related services is available upon request.

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**Annual Software Upgrades**

- MobileEyes is typically upgraded one or more times annually to reflect new ideas and suggestions from our customers and TradeMaster development team members. All software upgrades are included as part of the annual software license fee.

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**NFPA and ICC Content**

- Whereas some providers of inspection software products knowingly or unknowingly violate the copyrights of content publishers, TradeMaster takes these intellectual property matters quite seriously. TradeMaster has entered into formal license agreements with both *International Code Council* and *NFPA* that allow us to provide required content on behalf of our customers without violating the strict copyright language employed by these publishers. These agreements protect TradeMaster and our customers while respecting the intellectual property rights of our published content suppliers.

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**Field Support**

- *Optional* on-site or in-field support to further reinforce the use and operation of the MobileEyes inspection solution. Available in half-day blocks.

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**Department Responsibilities**

TradeMaster and the Crossville, TN Fire Department will work out a mutually agreeable time schedule for training and implementation. Our Operations team will work with you and request the following:

- Signed proposal pricing.
  - Purchase documentation acknowledging the purchase as detailed herein. The PO may be faxed to our TradeMaster office at (678)364-1618.
  - An electronic copy of all location and occupancy data to be loaded into MobileEyes.
  - An electronic copy of all local or municipal codes to be incorporated into MobileEyes. We will pre-load all required local, ICC and NFPA code content.
  - Availability of the appropriate people for MobileEyes User and Administrator Training delivered onsite at your facility where network connectivity is available.
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TradeMaster, Inc. • 1150 Stephenson Hwy. • Troy, MI 48084

**Pricing Summary**

<b>One-Time Expenses</b>	<b>\$ 4,447</b>
<b>Annual Recurring Expenses</b>	<b>\$ 4,236</b>
<b>Total Year 1</b>	<b>\$ 8,683</b>

*Price sheet with complete breakdown sent separately*

**Payment Details**

All payment terms are Net 30 days. All quoted prices are in U.S. dollars. All payments must be in U.S. dollars.

**PLEASE REMIT ALL PAYMENTS TO:**

**TradeMaster, Inc.  
PO Box 3395  
Peachtree City, GA 30269**

**License Agreement**

TradeMaster retains sole ownership of all software code, other intellectual property, and all patents and copyrights associated with the MobileEyes product. See the "Click Wrap" license agreement in MobileEyes for additional details.

**Crossville, TN Authorization:** \_\_\_\_\_

**Name(printed):** \_\_\_\_\_

**Date:** \_\_\_\_\_



