



Atkins North America, Inc.
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March 18, 2022

Mr. Tim Begley, Director of Engineering
City of Crossville
392 N. Main St.,
Crossville, TN 38555

PROJECT: Crossville Memorial Airport – Whitson Field
Runway 26 PAPI Replacement
TAD Project No. 18-555-0154-22
Atkins Project No. 100076772

SUBJECT: Recommendation for Award of Construction Contract

Dear Mr. Begley:

As you are aware, sealed bids were received and read aloud on March 17, 2022, at 2:00pm CDT in the City of Crossville City Hall conference room for the above referenced project. Two bid packages were received and contained the appropriate information to open. The results have been tabulated in the attachment and are summarized below:

<u>Bidder</u>	<u>Bid Total</u>
Stansell Electric Company, Inc.	\$ 89,605.00
Southeast Site Services, LLC	\$127,025.00
Engineer's Estimate	\$135,000.00

The project was bid as a single base bid with no alternates. We have reviewed the bids and have discovered no extension errors with either bid. The low bid from Stansell Electric Company, Inc. is the apparent low bidder, with a cost approximately 34% lower than the Engineer's Estimate. The bid items appear to be balanced and responsive.

Stansell Electric Company, Inc. is a very experienced airfield electrical company and has successfully completed several similar projects beyond those listed in their Experience Questionnaire form. It is our opinion they fully understand the project scope and are well qualified to complete this project. Assuming all other legal and bonding requirements are met, we recommend this project be awarded to Stansell Electric Company, Inc. If you should have any questions, please feel free to contact me.

Very truly yours,

ATKINS North America, Inc.

David Schilling, P.E
Sr. Project Manager

Enclosed: Bid Tabulation

BID ANALYSIS SUMMARY
Crossville Memorial Airport - Whitson Field
RUNWAY 26 PAPI REPLACEMENT

Bid Date: March 17, 2022 at 2:00 pm CDT

ITEM NO.	SPEC. SECT.	ITEM DESCRIPTION	UNIT	EST. QUAN.	Engineer's Estimate		Stansell Electric Compnay, Inc. Nashville, TN		Southeast Site Services, LLC Gray, GA	
					UNIT PRICE	EXTENDED AMOUNT	UNIT PRICE	EXTENDED AMOUNT	UNIT PRICE	EXTENDED AMOUNT
1	C-105-6.1	Mobilization	LS	1	\$ 15,000.00	\$ 15,000.00	\$ 13,200.00	\$ 13,200.00	\$ 11,000.00	\$ 11,000.00
2	L-100-5.1	Electrical Demolition	LS	1	\$ 5,000.00	\$ 5,000.00	\$ 7,690.00	\$ 7,690.00	\$ 8,000.00	\$ 8,000.00
3	L-125-5.1	L-880(L) LED, Style A, Class I, Precision Approach Path Indicator (4-Box) with Connections	LS	1	\$ 115,000.00	\$ 115,000.00	\$ 68,715.00	\$ 68,715.00	\$ 108,025.00	\$ 108,025.00

TOTAL BID AS CALCULATED WITH PROVIDED FIGURES:

\$ 135,000.00

\$ 89,605.00

\$ 127,025.00

We hereby certify the "Bid Analysis Summary" has been checked/verified and is approved as to accuracy.

ATKINS

by  3/18/2022
 David Schiffling Date