



**GOVERNMENT
PRICE QUOTE**

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4216	WWW.ALANJAY.COM	40417-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 904-505-9682	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
9/2/2022

PRICE QUOTE FORM

REVISED QUOTE DATE
9/2/2022

REQUESTING AGENCY	CROSSVILLE, CITY OF (TN)		
CONTACT PERSON	JESSIE BROOKS	EMAIL	JESSIE.BROOKS@CROSSVILLETN.GOV
PHONE	931-707-8391	MOBILE	FAX

Contract No. SWC209 EVENT # 32110-11965

MODEL	K8A 99B	MSRP	\$38,775.00
2022 FORD POLICE INTERCEPTOR UTILITY - AWD - 3.3L V6			
CUSTOMER ID		GOVERNMENT PRICE	\$34,386.00

BED LENGTH **SUV**

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
YZ	OXFORD WHITE EXTERIOR	\$0.00
96	Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear.	\$0.00
99B 44U	3.3L V6 ENGINE WITH 10-SPEED AUTOMATIC TRANSMISSION.	\$0.00
17A	AUXILLARY A/C	\$605.00
17T	RED/WHITE DOME LAMP IN CARGO AREA	\$49.00
51R	DRIVER ONLY LED SPOT LAMP (UNITY)	\$390.00
43D	DARK CAR FEATURE-inc: Courtesy lamps disabled when any door is opened.	\$24.00
47A	Police Engine Idle Feature -inc: This feature allows you to leave the engine running and prevents your vehicle from unauthorized use when outside of your vehicle, Allows the key to be removed from ignition while vehicle remains idling.	\$0.00
52P	HIDDEN DOOR-LOCK PLUNGER AND REAR DOORS INOPERABLE	\$155.00
549	HEATED SIDEVIEW MIRRORS	\$59.00
55F	REMOTE KEYLESS ENTRY (Does Not include PATS, 4-key fobs, key fobs are not fobbed alike when ordered w/Keyed-Alike)	\$335.00
593	PERIMETER ANTI THEFT ALARM	\$115.00
76D	Underbody Deflector Plate	\$330.00
76R	REVERSE SENSING SYSTEM	\$270.00
86T	TAIL LAMP/POLICE INTERCEPTOR HOUSING ONLY, -inc: Pre-existing holes w/standard twist lock sealed capability (does not include LED installed lights) (eliminates need to drill housing assemblies)	\$59.00
153	FRONT LICENSE PLATE BRACKET	\$0.00

FACTORY OPTIONS \$2,391.00

AFTERMARKET OPTIONS	DESCRIPTION	
DT2 SUV	Deep tint film installed on front two door glass only.	\$170.00
WTF SUV 1	Weather Tech floor liner system (1st row only).	\$165.00
ST DLX6-2-STUD-BB	(2) Star Emergency Lighting VERSA STAR 6-LED lights installed with stud mount in grille SPLIT (ONE BLUE/ONE BLUE).	\$300.00
W-VERTEX-1/2-BB	Whelen Vertex corner LED kit – (2) Whelen Vertex series hemispherical LED light heads LED's will be mounted in factory holes in headlights SPLIT (BLUE/BLUE).	\$317.50
ST ULB9S-BB-RQG	(2) STAR Emergency Lighting 9-diode LED split (BLUE/BLUE) mounted in rear quarter glass.	\$460.00
STPLB51-850-BB	STAR Emergency Lighting 51" LED Phazer bar (model1500LED). Includes all white scene lighting. No empty spaces. Dual color with Lineum X Technology. Fully loaded with take downs, alley lights, rear traffic director, Lifetime Lens Warranty. 7 year LED warranty. 100% American Made. Includes vehicle specific brackets. Complies with Buy America Act 23 U.S.C. & 313. Meets all D.O.T. requirements. Class 1 LED Lighting. (LCS850MG12) digital command control center lights, sirens, and PA. Patented (D-44-16) Cyclone 100 Watt speaker with vehicle specific bracket. (BLUE/BLUE).	\$3,100.00
PARK KILL	ENABLE PARK KILL OVERRIDE	\$0.00
HORN RING	CONNECT HORN RING TO SOUND SIREN VIA HORN	\$0.00

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HLF-K8A	CONNECT FACTORY HEADLIGHT FLASHER.	\$55.00
ST DLQS6-MC-WBA	STAR Dual Color Six LED Module 6-Light heads per module 30.8"L X 1.468"W X 1.1875"H Traffic Advisor (WHITE/BLUE/AMBER)-INSTALLED TO REAR HEADLINER AT REAR HATCH OPENING.	\$725.00
TP PART-SLIDE-UV	TROY PRODUCTS large window partition with sliding window, crawl-through barrier and weapon recess panel, Includes mounting kit & partition kick panels with big foot pockets for Interceptor Utility.	\$1,305.00
TP PIU-CARGOPOLY	TROY PRODUCTS rear partition, poly with side airbag compliant mounting kit and cargo window side panels.	\$675.00
TP PIU-CGP	TROY PRODUCTS PI Utility rear partition airbag corridor gap panels, driver and passenger sides.	\$75.00
AED + FIRE	ADD FOR AED & FIRE EXTINGUISHER CUBBY IN REAR WINDOW SCREENS	\$75.00
PGP	PG SEAT ORGANIZER WITH PRINTER SHELF	\$115.00
TP PIU-CON18	TROY PRODUCTS 18" L-shaped console with 10" slope / 8" level with faceplates, 4" dual cup internal beverage holder, 4" shallow console tray, 2" face plate pre-punched w/ holes for (2) DC outlets & (1) dual-port USB module, & height adjustable swivel arm rest with 5"x8" foam pad that bolts to rear of console.	\$860.00
FACE PLATE	TROY TO PROVIDE FACE PLATE FOR STAR 850 CONTROLLER & HARRIS XG75M REMOTE HEAD RADIO.	\$0.00
TP COMP-UNIV-SL	TROY PRODUCTS computer mount with easy one-handed operation and slide arm, bolts to troy console. (DOCKING STATION NOT INCLUDED).	\$500.00
CM-LT-1600	TROY PRODUCTS Deluxe laptop tray for computer up to 15"W x 11.5H (3 lbs lighter than CM-LT-1500) for use w/computer mount assemblies ending in -LED.	\$275.00
TP GM-SWM-UNIV	TROY PRODUCTS theft-deterrent single weapon gun mount. Includes butt plates and lock brackets with Large handcuff style gun lock. Includes (1) Universal handcuff style weapon locks with standard #2 Key & push-button override.	\$530.00
TP PIU-SWB	TROY PRODUCTS driver & passenger welded vertical bar window guards.	\$355.00
400P	THOR 400 WATT 12V-DC MODIFIED SINE WAVE INVERTER, INSTALLED TO BACK OR SIDE OF CONSOLE.	\$195.00
TRANSPORT	TRANSPORATION TO CUSTOMER FOR IN STOCK PURCHASE.	\$1,150.00

AFTERMARKET OPTIONS \$11,402.50

TRADE IN	TOTAL COST	\$48,179.50
	YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~	\$0.00

TOTAL COST LESS TRADE IN(S) QTY 2 \$96,359.00

Estimated Annual payments for 60 months paid in advance: \$10,790.23
Extended: \$21,580.45
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments **QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS**

VEHICLE QUOTED BY **MATT FORTE** GOVERNMENT ACCOUNT MANAGER matt.forte@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.



ALAN JAY FLEET

SCOTT WILSON | 863-402-4234 | SCOTT.WILSON@ALANJAY.COM

Vehicle: [Fleet] 2022 Ford Police Interceptor Utility (K8A) AWD (✔ Complete)



Note: Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2022 Ford Police Interceptor Utility (K8A) AWD

Interior: Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear

Exterior 1: Oxford White

Exterior 2: No color has been selected.

Engine: 3.3L V6 Direct-Injection (FFV)

Transmission: 10-Speed Automatic (44U)

OPTIONS

CODE	MODEL	MSRP
K8A	[Fleet] 2022 Ford Police Interceptor Utility (K8A) AWD	
OPTIONS		
153	Front License Plate Bracket	\$0.00
17T	Switchable Red/White Lighting in Cargo Area	
43D	Dark Car Feature	
44U	Transmission: 10-Speed Automatic (44U)	\$0.00
47A	Police Engine Idle Feature	
500A	Order Code 500A	\$0.00

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Data Version: 13414. Data Updated: Mar 31, 2021 10:02:00 PM PDT.



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Vehicle: [Fleet] 2022 Ford Police Interceptor Utility (K8A) AWD (Complete)

51R	Driver Only LED Spot Lamp (Unity)	
52P	Hidden Door-Lock Plunger	
549	Heated Sideview Mirrors	
55F	Remote Keyless Entry Key Fob w/o Key Pad	
593	Perimeter Anti-Theft Alarm	
76D	Underbody Deflector Plate	
76R	Reverse Sensing System	
85S	Rear Center Seat Delete	\$0.00
86T	Tail Lamp/Police Interceptor Housing Only	
96	Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear	\$0.00
99B	Engine: 3.3L V6 Direct-Injection (FFV)	
YZ	Oxford White	\$0.00
—	3.73 Axle Ratio	\$0.00

SUBTOTAL

Adjustments Total \$0.00

Destination Charge

TOTAL PRICE

FUEL ECONOMY

Est City:N/A

Est Highway:N/A

Est Highway Cruising Range:N/A

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Vehicle: [Fleet] 2022 Ford Police Interceptor Utility (K8A) AWD (Complete)

Standard Equipment

Mechanical

Engine: 3.3L V6 Direct-Injection Hybrid System -inc: (136-MPH top speed) (STD)

Transmission: 10-Speed Automatic (STD)

3.73 Axle Ratio (STD)

50 State Emission System Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles equipped with the 3.3L V6 Direct-Injection engine.

Transmission w/Oil Cooler

Automatic Full-Time All-Wheel

Engine Oil Cooler

80-Amp/Hr 800CCA Maintenance-Free Battery

Hybrid Electric Motor 220 Amp Alternator

Class III Towing Equipment -inc: Hitch

Trailer Wiring Harness

Police/Fire

1670# Maximum Payload

GVWR: 6,840 lbs (3,103 kgs)

Gas-Pressurized Shock Absorbers

Front And Rear Anti-Roll Bars

Electric Power-Assist Steering

19 Gal. Fuel Tank

Dual Stainless Steel Exhaust

Permanent Locking Hubs

Strut Front Suspension w/Coil Springs

Multi-Link Rear Suspension w/Coil Springs

Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control

Lithium Ion Traction Battery

Exterior

Wheels: 18" x 8" 5-Spoke Painted Black Steel -inc: polished stainless steel hub cover and center caps

Tires: 255/60R18 AS BSW

Steel Spare Wheel


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Vehicle: [Fleet] 2022 Ford Police Interceptor Utility (K8A) AWD ( Complete)

Exterior

Spare Tire Mounted Inside Under Cargo

Clearcoat Paint

Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent and 1 Tow Hook

Body-Colored Rear Bumper w/Black Rub Strip/Fascia Accent

Body-Colored Bodyside Cladding and Black Wheel Well Trim

Black Side Windows Trim and Black Front Windshield Trim

Black Door Handles

Black Power Side Mirrors w/Convex Spotter and Manual Folding

Fixed Rear Window w/Fixed Interval Wiper, Heated Wiper Park and Defroster

Deep Tinted Glass

Speed Sensitive Variable Intermittent Wipers

Galvanized Steel/Aluminum Panels

Lip Spoiler

Black Grille

Liftgate Rear Cargo Access

Tailgate/Rear Door Lock Included w/Power Door Locks

Fully Automatic Projector Beam Led Low/High Beam Headlamps

LED Brakelights

Entertainment

Radio w/Seek-Scan, Speed Compensated Volume Control and Steering Wheel Controls

Radio: AM/FM/MP3 Capable -inc: clock, 4-speakers, Bluetooth interface w/hands-free voice command support (compatible w/most Bluetooth connected mobile devices), 1 USB port and 4.2" color LCD screen center stack smart display

Integrated Roof Antenna

1 LCD Monitor In The Front

Interior

8-Way Driver Seat

Passenger Seat

35-30-35 Folding Split-Bench Front Facing Fold Forward Seatback Rear Seat

Manual Tilt/Telescoping Steering Column


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Interior

Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Engine Hour Meter, Traction Battery Level, Trip Odometer and Trip Computer

Power Rear Windows and Fixed 3rd Row Windows

Ford Fleet Telematics Selective Service Internet Access

Remote Releases -Inc: Power Cargo Access

Cruise Control w/Steering Wheel Controls

Dual Zone Front Automatic Air Conditioning

HVAC -inc: Underseat Ducts

Locking Glove Box

Driver Foot Rest

Unique HD Cloth Front Bucket Seats w/Vinyl Rear -inc: reduced bolsters, driver 6-way power track (fore/aft, up/down, tilt w/manual recline, 2-way manual lumbar), passenger 2-way manual track (fore/aft, w/manual recline) and built-in steel intrusion plates in both driver/passenger seatbacks

Interior Trim -inc: Metal-Look Instrument Panel Insert, Metal-Look Door Panel Insert and Metal-Look Interior Accents

Full Cloth Headliner

Urethane Gear Shifter Material

Day-Night Rearview Mirror

Driver And Passenger Visor Vanity Mirrors

Mini Overhead Console w/Storage and 2 12V DC Power Outlets

Front And Rear Map Lights

Fade-To-Off Interior Lighting

Full Vinyl/Rubber Floor Covering

Carpet Floor Trim

Cargo Features -inc: Cargo Tray/Organizer

Cargo Space Lights

Dashboard Storage, Driver And Passenger Door Bins

Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down

Delayed Accessory Power

Power Door Locks

Systems Monitor

Redundant Digital Speedometer

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Vehicle: [Fleet] 2022 Ford Police Interceptor Utility (K8A) AWD (Complete)

Interior

Trip Computer

Analog Display

Seats w/Vinyl Back Material

Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints

2 12V DC Power Outlets

Air Filtration

Safety-Mechanical

Electronic Stability Control (ESC) And Roll Stability Control (RSC)

ABS And Driveline Traction Control

Safety-Exterior

Side Impact Beams

Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags

Tire Specific Low Tire Pressure Warning

Dual Stage Driver And Passenger Front Airbags

Curtain 1st And 2nd Row Airbags

Airbag Occupancy Sensor

Passenger Knee Airbag

Rear Child Safety Locks

Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

Back-Up Camera w/Washer

WARRANTY

Basic Years: 3

Basic Miles/km: 36,000

Drivetrain Years: 5

Drivetrain Miles/km: 100,000

Corrosion Years: 5

Corrosion Miles/km: Unlimited

Hybrid/Electric Components Years: 8

Hybrid/Electric Components Miles/km: 100,000

Roadside Assistance Years: 5

Roadside Assistance Miles/km: 60,000

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