



Aviagen

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Crossville, TN 38555  
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Billy Loggins – Marketing Economic Development Director  
392 North Main Street  
Crossville, TN 38555

06/15/2015

David Rutherford – Crossville, Tennessee City Manager  
392 North Main Street  
Crossville, TN 38555

Dear Sirs:

Aviagen is the world's leading poultry breeding company, developing pedigree lines for the production of broiler chickens under the Arbor Acres, Indian River, and Ross brand names. The company is based in Huntsville, Alabama, USA with a number of wholly-owned operations across the United Kingdom, Europe, Turkey, Latin America, India, Australia, New Zealand and the USA and joint ventures in Asia. Aviagen employs approximately 3,600 people globally and has a distribution network serving customers in more than 130 countries.

As representatives of Aviagen, we are sending you this letter to make you aware that Aviagen would like to construct a new Veterinary Laboratory in Crossville, TN. The lab would be approximately 14,800 total square feet and would cost 2.2 million USD to build and equip.

Aviagen has had a presence in Crossville since the early 1990's (known as Ross Breeders until 2000). Our growth has been steady through the years and is expected to continue based sales forecast/product demand. Fiscal Year (July-June) employment recap over the past (4) years: FY 2013 – 282 employees, FY 2014 – 311 employees, FY 2015 – 328 employees, FY 2016 – 343 employees. The total wages, salaries, and benefits paid to the 343 pedigree division employees during the 2016 fiscal year is budgeted to be \$15,044,000. Aviagen-Crossville has grown by 21.6% over the past (4) years and represents nearly 10% of Aviagen's global labor force!

Billy Loggins has shown us several sites that would work for our lab construction project. We are interested in the Duer CT location and ask that the City of Crossville consider granting us this property free of charge. We appreciate your consideration of this request and look forward to hearing from you at your earliest convenience.

Sincerely,

Bennett Harper  
General Manager Pedigree Operations  
3002 Northside Drive  
Crossville, TN 38555

Mark Roberts  
Director of Hatcheries Aviagen, NA  
920 Explorer Boulevard NW  
Huntsville, AL 35806