

June 29, 2022

Wastewater Treatment Plant  
468 Sparta Highway  
Crossville, TN 38572  
Attn: Darian Dykes

REF: Little Obed Lift Station  
VFD Replacement

*Variable Frequency Drive*

WASCON is pleased to offer this proposal for you on the above reference project. Please review the proposal and specifics below to include the following:

**OPTION A: Direct Replacement VFD**

EATON – Power XL DG1  
Part # DG1-34140FN-C21C w/keypad

**PRICE: \$ 11,886.00 (Lead Time – 20 weeks)**

**LABOR TO INSTALL: \$ 1,700.00**

**TOTAL COST: \$ 13,586.00**

**OPTION B: Replacement VFD**

Grundfos Variable Speed Drive  
Part # 99616815

**PRICE: \$ 9,367.61 (Lead Time – 1 week)**

**LABOR TO INSTALL: \$ 1,700.00**

**TOTAL COST: \$ 11,067.61**

Notes:

1. Labor and Mileage to install is included in this price.
2. WASCON Standard Terms and Conditions Apply.
3. Pricing is valid for 60 days from date above.
4. Freight and any applicable taxes are not included.

WASCON looks forward to working with you on this proposal. If you have any questions regarding this proposal, please feel free to contact us at any time!

Thanks,  
Scott Underwood