Delta Dental Renewal

| <u>Current</u> | | | | | | | | | | | |
|-----------------|-------------|----------|--------------|----------|----------|-------------|----|----------|--------------|-------|--------------------|
| | # of | Premium/ | | Employee | | | | City | | | |
| Plan | Subscribers | N | Month | Cos | st/Month | | Co | st/Month | | Annua | al Total (Current) |
| Employee Only | 79 | \$ | 24.76 | \$ | - | \$ 1,956.04 | \$ | 1,956.04 | \$ 23,472.48 | | |
| Employee/Child | 31 | \$ | 64.52 | \$ | 9.19 | \$ 2,000.12 | \$ | 1,715.23 | \$ 20,582.76 | ċ | 110,947.32 |
| Employee/Spouse | 23 | \$ | 49.54 | \$ | 6.78 | \$ 1,139.42 | \$ | 983.48 | \$ 11,801.76 | Ş | 110,947.52 |
| Family | 53 | \$ | 99.64 | \$ | 13.02 | \$ 5,280.92 | \$ | 4,590.86 | \$ 55,090.32 | | |

2018 Renewal Rate Increase 1.5%

| | # of | Pr | emium/ | Eı | mployee | | | City | | | |
|-----------------|-------------|----|--------|----|----------|-------------|----|----------|--------------|-----------|------------------|
| Plan | Subscribers | ı | Month | Co | st/Month | | C | st/Month | | Annual To | otal (2018 Only) |
| Employee Only | 79 | \$ | 25.13 | \$ | - | \$ 1,985.27 | \$ | 1,985.27 | \$ 23,823.24 | | |
| Employee/Child | 31 | \$ | 65.49 | \$ | 9.19 | \$ 2,030.19 | \$ | 1,745.30 | \$ 20,943.60 | ċ | 112,810.80 |
| Employee/Spouse | 23 | \$ | 50.28 | \$ | 6.78 | \$ 1,156.44 | \$ | 1,000.50 | \$ 12,006.00 | Ş | 112,610.60 |
| Family | 53 | \$ | 101.13 | \$ | 13.02 | \$ 5,359.89 | \$ | 4,669.83 | \$ 56,037.96 | | |

| 2018-2019 Renewal Guaranteed Rate 3% | | | | | | | | | | | | |
|--------------------------------------|---------------------|------------------|------|-----------------------|-------------|--------------------|----------|--------------|--|------------|--|--|
| Plan | # of Subscribers | Premium Month | | Employee ost/Month | | City Cost/Month | | | Annual Total (2018-2019 Guaranteed) | | | |
| Employee Only | 79 | \$ 25.50 |) \$ | - | \$ 2,014.50 | \$ | 2,014.50 | \$ 24,174.00 | | | | |
| Employee/Child | 31 | \$ 66.4 | 5 \$ | 9.19 | \$ 2,060.26 | \$ | 1,775.37 | \$ 21,304.44 | ċ | 114,683.40 | | |
| Employee/Spouse | 23 | \$ 51.0 | 3 \$ | 6.78 | \$ 1,173.69 | \$ | 1,017.75 | \$ 12,213.00 | Ş | 114,005.40 | | |
| Family | 53 | \$ 102.6 | 3 \$ | 13.02 | \$ 5,439.39 | \$ | 4,749.33 | \$ 56,991.96 | | | | |

^{*} Option to renew for 2018 at 1.5% increase; negotiated down from 3% OR Guaranteed 3% rate if renew for 2018 AND 2019