

January 18, 2013

Mayor Kenneth Carey, Jr.
Cumberland County Courthouse
2 N. Main St., Ste. 203
Crossville, TN 38555

SUBJ: CoLinx Expansion

Dear Mayor Carey:

Last summer, the City of Crossville was approached by CoLinx for industrial property to expand their business. The City Council discussed the plans with them and offered them a 60-day option for \$1.00 on 21.4 acres in our industrial park off Woodlawn Road in exchange for a commitment of 150,000-210,000 square feet of warehouse space within 12 months, the conversion of 40 contract jobs to full-time, and 25 additional employees by the end of 2013. The company decided to weigh that option against the option of building on their current property. It is understandable that an addition on their current campus would be much more desirable for their operations than an additional remote facility. However, their property offered challenges mainly due to stormwater and wetland issues. From their reviews of the options, they have decided to move forward on building on their property, if the site challenges can be overcome financially through assistance of a FastTrack Infrastructure Development Program grant.

Specifically, CoLinx is requesting FastTrack Infrastructure assistance to complete the following work:

1. Storm Water Management Infrastructure, Stream Diversion Pipe and related work
2. Fire Protection Access Road
3. Tennessee Stream Mitigation Program (TSMP) In-Lieu Fee of \$118,600
4. Fencing and signage for Permanent Conservation Easement for the Wetland Mitigation Site

The City has been working with state officials and CoLinx to prepare an application and has discovered that the grant rates differ significantly between the City of Crossville as applicant and Cumberland County as applicant. If the City of Crossville is the applicant, the local match will be 36%. If Cumberland County is the applicant, the local match will be 25%. Since this project is estimated to cost \$1,062,146, the difference is approximately \$117,000.

In discussing this with the State, the City of Crossville respectfully requests that Cumberland County be the applicant for funding. If agreeable, the City proposes the following:

- City of Crossville will prepare the application on behalf of the County and serve as Administrator of the grant
- City of Crossville and/or CoLinx will provide all local match money unless Cumberland County desires to go 50/50 with the City
- City of Crossville will bid the project with the contract being between the City and the contractor
- City of Crossville will pay all bills and prepare pay requests for signature of County Mayor
- Reimbursements from the State will be made directly to Cumberland County
- Cumberland County will reimburse the City for those costs submitted in the pay requests
- City of Crossville will release the County for all liabilities and claims that generate from the project

The above proposal, upon approval by the City Council, shall serve as the basis for an agreement between Cumberland County and the City of Crossville, but is subject to any additions or changes that may come up by either party and/or their legal counsel.

Please feel free to contact myself and Mayor Graham should you have any additional questions. Time is of the essence to meet the needs of CoLinx so a letter of support from you will be very important in moving forward. We understand that the full Cumberland County Commission will need to act on this, but the State has indicated that a letter from you indicating your anticipation of support of the Commission would keep the process moving forward

Thank you for your consideration of this request.

Sincerely,

Bruce Wyatt
City Manager