

# **W6 Concession Stand Menu**

**Hot Dog ——— \$2.00**  
**Hot Dog with Chili- \$2.50**  
**Nachos ——— \$2.50**  
**Chili Cheese Nachos — \$3.00**  
**Frito Pie ——— \$3.50**  
**Pepp. Pizza — \$1.50**  
**Cheese Pizza— \$1.50**  
**Popcorn ——— \$1.00**  
**Chips ——— \$1.00**  
**Trail Mix ——— \$1.00**  
**Candy Bars — \$1.00**  
**Ring Pops — \$0.50**  
**Push Pops — \$1.00**  
**Airheads—— \$0.25**  
**Pickle ——— \$1.00**

**Cold Drinks — \$2.00**  
**Water ——— \$2.00**  
**Powerade — \$2.00**  
**Cup of Ice— \$0.50**

## **Seasonal Items**

**Coffee— \$1.00**

**Hot Chocolate — \$1.00**

**Popsicle— \$1.00**

## **Tournament Additions**

**BBQ Sandwich- \$3.50**

**Hamburger- \$3.00**

**Cheeseburger- \$3.50**

## References and Previous Experience

Although we have no formal previous experience, both of us have spent many hours inside a concession stand. Both of us have volunteered in the concession stand at Cumberland County High School. Michelle, being a teacher, has had to set up, run, and clean up concession stands for several ballgames at Stone Elementary. She also has to balance the money box each time she works. We have also set up make-shift concession stands at events, fundraising for our children's extracurricular activities. We have a large, extremely helpful family, that is ready to help us succeed in this endeavor. Below are names of people with whom we have worked with or for in the concession business.

Stephanie Barnes  
Assistant Principal at Stone Elementary  
931-456-5636

Stacy Dykes  
CCHS Booster Club  
931-510-8019

Stevie Beaty  
Stevie's Elite Athletics  
931-248-8010

# **Staffing Plan:**

## **Owners: Michelle and Jim Wilson**

- Responsible for Managers and Staff
- Responsible for ordering and stocking products for each stand
- Responsible for signing off on daily task that managers and staff members perform.
- Responsible for collecting and dispersing money to each stand

## **Managers: TBA**

- Responsible for opening and closing stands that they have been assigned
- Responsible for restocking coolers, preparing food, and making sure staff members present themselves in a friendly, professional manner
- Responsible for overseeing time sheets of staff members in each stand
- Responsible for notifying owners of any problems or changes that need to be made

## **Staff: TBA**

- Responsible for taking orders and handling the money
- Responsible for cleaning duties inside the concession stands, bathrooms, and park areas

## **Staffing Plan for each Complex**

### **Turner Field 1-4 Stand:**

**1 Manager**

**2-3 Staff**

### **Turner Field 5-6 Stand:**

**2 Staff**

### **Warner Complex:**

**1 Manager**

**2 Staff**

### **Duer Complex:**

**1 Manager**

**1-2 Staff**

# Estimated Concessions Payroll

## **CYBS Spring Leagues**

**Approximately 9 weeks**

**Shifts 4:30-9**

**Manager- \$9.00 per hour**

**Staff- \$8.50 per hour**

All projections are approximate and subject to change due to need at each stand. Managers and Staff may be moved around amongst stands, depending on need. Staff may also be added or removed from a stand depending on need.

## **Warner:**

Staff- \$76.50 per night

Manager- \$40.50 per night

Staff- \$229.50 per week

Manager- \$121.50 per week

Staff- \$2,065.50 per season

Manager- \$1,093.50 per season

## **Turner (All Fields):**

Staff- \$153.00 per night

Manager- \$40.50 per night

Staff- \$459.00 per week

Manager- \$121.50 per week

Staff- \$4,131.00 per season

Manager- \$1,093.50 per season

**Duer:**

Staff- \$38.25 per night

Manager- \$40.50 per night

Staff- \$114.75 per week

Manager- \$121.50 per week

Staff- \$1,032.75 per season

Manager- \$1,093.50 per season

**All Stand Season Totals:**

Staff- \$7,229.25

Manager- \$3,280.50

# Estimated Concessions Payroll

## **Adult Spring/Fall Leagues**

**Approximately 9 weeks**

**Shifts 5:30-10:00**

**Manager- \$9.00 per hour**

**Staff- \$8.50 per hour**

All projections are approximate and subject to change due to need at each stand. Managers and Staff may be moved around amongst stands, depending on need. Staff may also be added or removed from a stand depending on need.

## **Warner:**

Staff- \$34.00 per night

Manager- \$36.00 per night

Staff- \$102.00 per week

Manager- \$108.00 per week

Staff- \$918.00 per season

Manager- \$972.00 per season

## **Turner (All Fields):**

Staff-

Manager-

Staff-

Manager-

Staff-



Manager-

**Duer:**

Staff-

Manager-

Staff-

Manager-

Staff-

Manager-

Saturday totals:

Staff-

Staff-

Manager-

Manager-

**All Stand Season Totals:**

Staff- \$

Manager- \$

# Estimated Concessions Payroll

## **Warner Tournament**

**1st Shift 7:00-3:30**

**2nd Shift 2:30-10:00**

**Manager- \$9.00 per hour**

**Staff- \$8.50 per hour**

All projections are approximate and subject to change due to need at each stand. Managers and Staff may be moved around amongst stands, depending on need. Staff may also be added or removed from a stand depending on need.

## **Turner:**

Staff-

Manager-

Staff-

Manager-

Staff-

Manager-

## **Warner:**

**1st Shift**

Staff- \$72.25 per staff

Manager- \$76.50 per manager

Staff- \$216.75 staff total (first shift)

Manager- \$76.50 manager total (first shift)

**2nd Shift**

Staff- \$63.75 per staff

Manager- \$67.50 per manager

Staff- \$191.25 staff total (2nd shift)

Manager- \$67.50 manager total (2nd shift)

**Weekend Total**

Staff- \$816.00

Manager- \$288.00

**Duer:**

Staff-

Manager-

Staff-

Manager-

Staff-

Manager-

Saturday totals:

Staff-

Staff-

Manager-

Manager-

**All Stand Season Totals:**

Staff- \$

Manager- \$

# Estimated Concessions Payroll

**Duer Soccer Complex**

**Approximately 9 weeks**

**Shifts 4:30-8:30**

**Saturday Shift- 8:30-1:30**

**Manager- \$9.00 per hour**

**Staff- \$8.50 per hour**

All projections are approximate and subject to change due to need at each stand. Managers and Staff may be moved around amongst stands, depending on need. Staff may also be added or removed from a stand depending on need.

**Warner:**

Staff-

Manager-

Staff-

Manager-

Staff-

Manager-

**Turner (All Fields):**

Staff-

Manager-

Staff-

Manager-

Staff-  
Manager-

**Duer:**

Staff- \$34.00 per night

Manager- \$36.00 per night

Staff- \$102.00 per week

Manager- \$108.00 per week

Staff- \$918.00 per season

Manager- \$972.00 per season

**Saturday totals:**

Staff- \$42.50 per week

Staff- \$ \$382.50 per season

Manager- \$45.00 per week

Manager- \$405.00 per season

**All Stand Season Totals:**

Staff- \$

Manager- \$

# Estimated Concessions Payroll

## **Turner Tournament**

**1st Shift 7:00-3:30**

**2nd Shift 2:30-10:00**

**Manager- \$9.00 per hour**

**Staff- \$8.50 per hour**

All projections are approximate and subject to change due to need at each stand. Managers and Staff may be moved around amongst stands, depending on need. Staff may also be added or removed from a stand depending on need.

## **Warner:**

Staff-

Manager-

Staff-

Manager-

Staff-

Manager-

## **Turner (All Fields):**

**1st Shift**

Staff- \$72.25 per staff

Manager- \$76.50 per manager

Staff- \$216.75 staff total (first shift)

Manager- \$76.50 manager total (first shift)

**2nd Shift**

Staff- \$63.75 per staff

Manager- \$67.50 per manager

Staff- \$191.25 staff total (2nd shift)

Manager- \$67.50 manager total (2nd shift)

**Weekend Total**

Staff- \$816.00

Manager- \$288.00

**Duer:**

Staff-

Manager-

Staff-

Manager-

Staff-

Manager-

Saturday totals:

Staff-

Staff-

Manager-

Manager-

**All Stand Season Totals:**

Staff- \$

Manager- \$

## Total Estimated Payroll

CYBS Spring League----- \$10,509.75

Adult Spring League ----- \$1,890.00

Adult Fall League ----- \$ 1,890.00

CHRYSA Soccer Spring ----- \$2,677.50

CHRYSA Soccer Fall ----- \$2,677.50

Turner Tournament----- \$ 1,104.00

Warner Tournament----- \$1,104.00

Total Estimated Payroll ----- \$21,852.75



# CONCESSIONS DAILY MONEY RECORD

Day: \_\_\_\_\_ & Date: \_\_\_\_\_ ☐ Turner ☐ Teeny Turner  
☐ Warner ☐ Duer Soccer Complex

Weather: \_\_\_\_\_

Event: \_\_\_\_\_ Team Count: \_\_\_\_\_

Start cash and coin: \$ \_\_\_\_\_ verified by: \_\_\_\_\_

**CLOSE** \_\_\_\_\_

Currency:	\$100.00	_____
	\$ 50.00	_____
	\$ 20.00	_____
	\$ 10.00	_____
	\$ 5.00	_____
	\$ 1.00	_____
Coin:	+	_____
SubTotal		_____

Minus Start Cash and Coin:- \_\_\_\_\_

**TOTAL DEPOSIT**

\$

Cash Register Receipts \_\_\_\_\_

Variance + / - \_\_\_\_\_

Cashier: \_\_\_\_\_

Comments: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Employed Staff: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

# Daily Checklist

☐ Duer

☐ Turner

☐ Teeny Turner

☐ Warner

INITIAL Opening

NOTES

	Put away any new groceries and drinks
	Check restrooms, clean and stock if needed
	Check area around stand, pick up and check trash cans
	Cook hotdogs / set-up buns and wrap
	Make Popcorn
	Turn on and fill nacho chip warmer
	Load pretzel warmer
	Make coffee (if cooler night)
	Put condiments on counter (do not put out mayo)
	Set up register

INITIAL During Shift

NOTES

	Check bathrooms at least hourly, clean up and stock
	Pick up trash in the immediate area of the stand
	Keep trash cans emptied as needed
	Make note of any items to be ordered as used
	Clean up behind yourself

INITIAL Closing

NOTES

	Re-stock all drink coolers
	Completely clean and stock restrooms
	Refill hot chocolate machine and wipe down. (Thorough clean weekly)
	Empty pretzel warmer and wipe down
	Clean inside and outside of microwave oven
	Clean coffee maker and pots, restock cups
	Check backup and clean up cheese/chili machine
	Turn off, empty and clean up chip warmer
	Fill all counter condiments and thoroughly clean counter top
	Clean popcorn machine, stock popcorn, seasoning and bags
	Restock candy as needed and refrigerate
	Clean up BBQ area, refrigerate any leftovers and wash crockpot
	Clean dogeroo and hot dog prep station
	Thoroughly clean counter area on island
	Wipe down fridge, inside and out
	Close out register and be sure inventory list is complete
	Sweep all floors, mop stand floor

\*Be sure to make note of items needed